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#### Investor Relations 2016.01.27

# 2015 Earnings Results [Preliminary]

#### **Disclaimer**

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This presentation was prepared for the convenience of investors and contains preliminary figures which may be materially different from the final figures. The financial figures contained in this presentation are K-IFRS stand-alone basis.

Also, this presentation has been prepared in advance prior to the completion of external review, only for the convenience of investors. Accordingly, it may be subject to change during the course of review.

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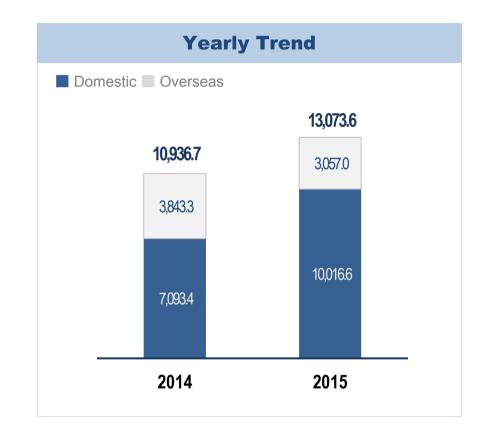


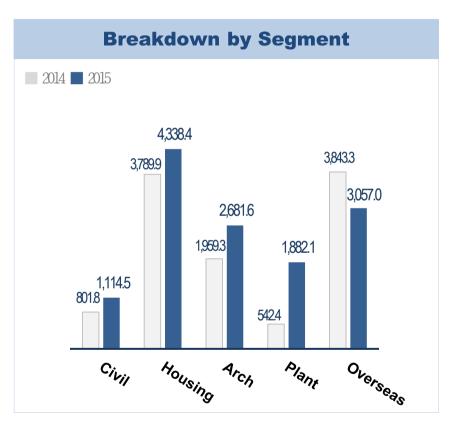
[2015 Business Performance] 1. New Orders 2. Order Backlogs 3. Sales Revenue 4. Gross Profit 5. Operating Profit [2016 Business Plan] 6. New Orders Plan 7. Sales Revenue Plan 8. Housing Supply Plan X Appendix. Summary of Financial Statement

#### **1. New Orders**

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[Unit – Wbn]

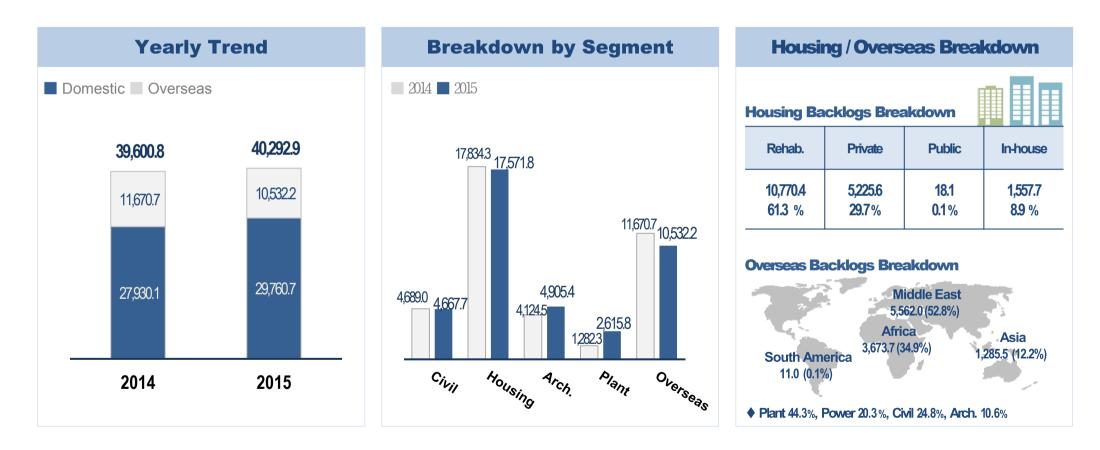




#### **2. Orders Backlogs**

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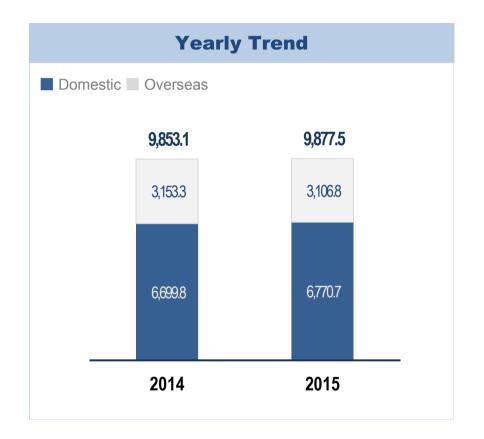
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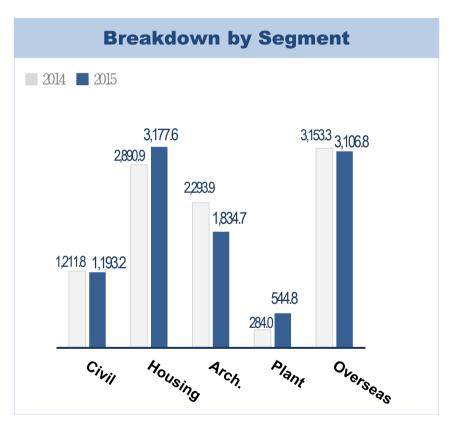


#### **3. Sales Revenue**

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[Unit – Wbn]





#### **4. Gross Profit**

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Cross Profit & CPM

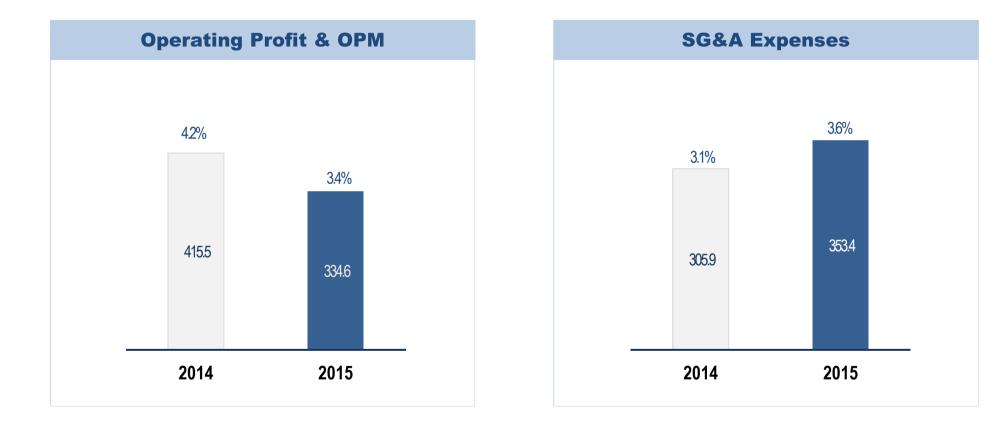
Breakdown by Segment						
Div.	2014		2015			
Civil	110.4	9.1%	74.8	6.3%		
Housing	399.7	13.8%	535.1	16.8%		
Arch.	207.7	9.1%	83.8	4.6%		
Plant	28.7	10.1%	89.5	16.4%		
Sub-Total (Domestic)	743.9	11.1%	780.3	11.5%		
Overseas	-22.5	-0.7%	-92.3	-3.0%		
Total	721.4	7.3%	688.0	7.0%		

[Unit – Wbn]

### **5. Operating Profit**

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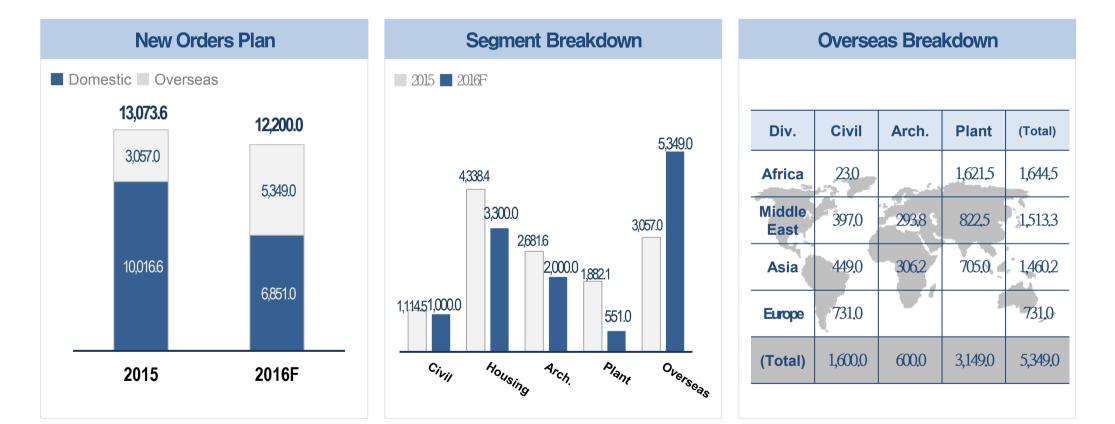
[Unit – Wbn]



#### 6. New Orders Plan

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[Unit – Wbn]



### 7. Sales Revenue Plan

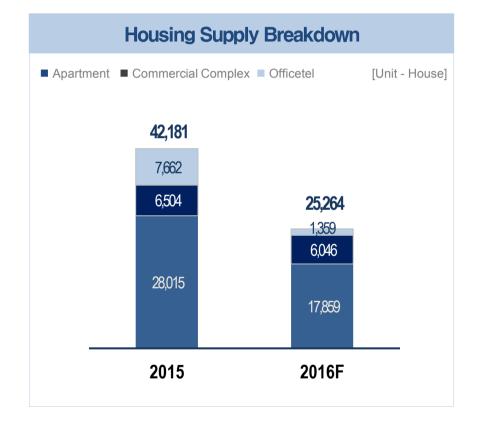


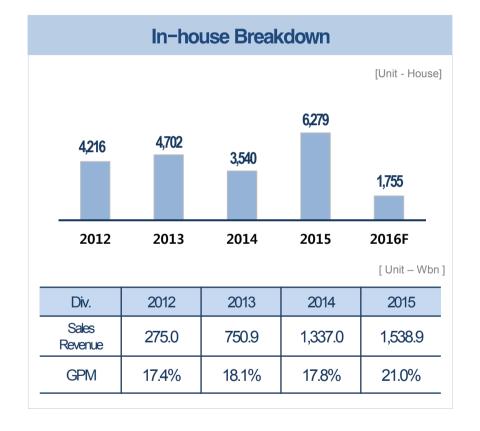
[Unit – Wbn]



### 8. Housing Supply Plan

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### **Appendix. Summary of Financial Statement**

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Summary of Income Statement				
Div.	2014	2015		
Sales Revenue	9,853.1	9,877.5		
Gross Profit (%)	<b>721.4</b> (7.3%)	688.0 (7.0%)		
Operating Profit (%)	415.5 (4.2%)	<b>334.6</b> (3.4%)		
Other Expenses	- 144.6	- 89.3		
Net Financial Cost	- 87.6	- 70.0		
Pre-tax Profit	183.3	175.3		
Net Profit (%)	134.9 (1.4%)	<b>146.2</b> (1.5%)		

[Unit – Wbn]

Summary of Balance Sheet					
Div.	2014	2015			
Total Asset	9,889.8	9,650.8			
Current Asset	6,835.1	6,461.4			
Cash & Cash Equivalents	229.6	384.0			
Total Liability	7,240.6	6,866.2			
<b>Currently Liability</b>	4,104.2	4,458.1			
Borrowing	2,392.7	2,171.6			
Total Equity	2,649.2	2,784.6			
Div.	2014	2015			
Debt Ratio	273.3%	246.6%			
PF Loan Guarantee	1,818.1	1,994.6			
Un-started PF Balance	634.8	588.0			









