



Investor Relations 2016. 04. 29

# 2016 1Q Earnings Results

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**1. New Orders**

**2. Order Backlogs**

**3. Sales Revenue**

**4. Gross Profit**

**5. Operating Profit**

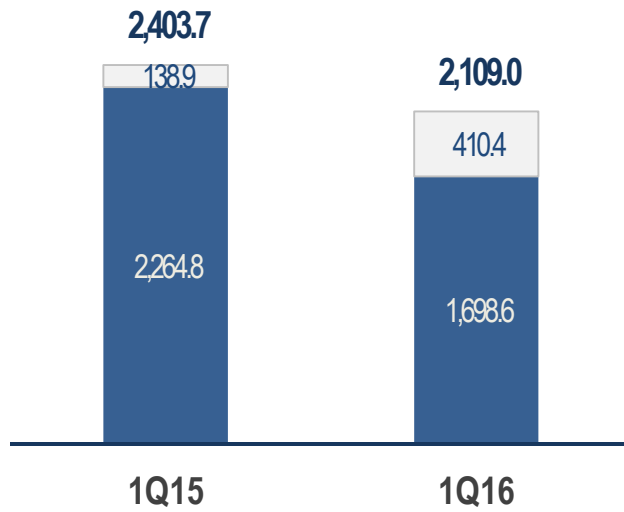
**※ Appendix. Summary of Financial Statement**

# 1. New Orders

[ Unit – Wbn ]

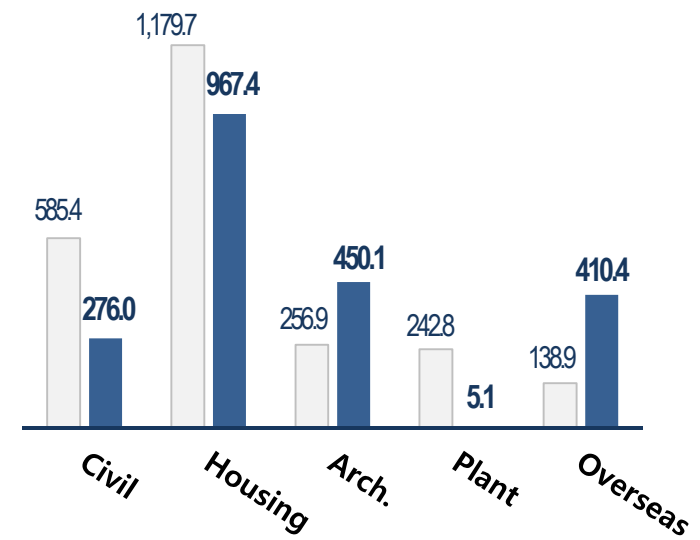
## Yearly Trend

■ Domestic ■ Overseas



## Breakdown by Segment

■ 1Q15 ■ 1Q16

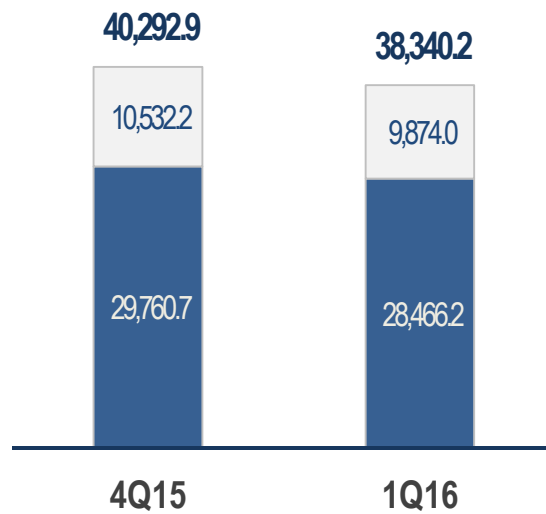


## 2. Orders Backlogs

[ Unit – Wbn ]

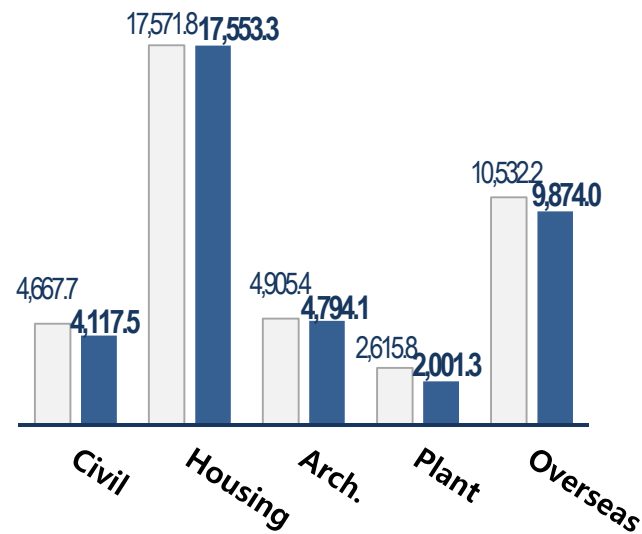
### Yearly Trend

■ Domestic ■ Overseas



### Breakdown by Segment

■ 4Q15 ■ 1Q16

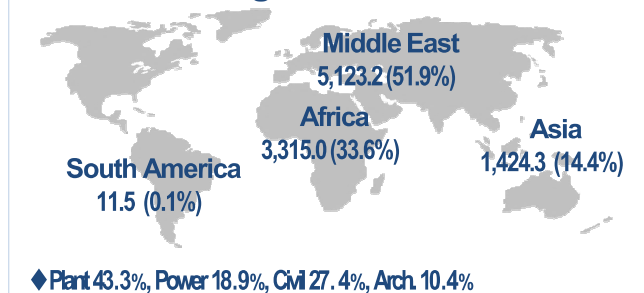


### Housing / Overseas Breakdown

#### Housing Backlogs Breakdown

Rehab.	Private	Public	In-house
10,540.2 60.1 %	5,113.7 29.1%	209.4 1.2%	1,690.0 9.6 %

#### Overseas Backlogs Breakdown

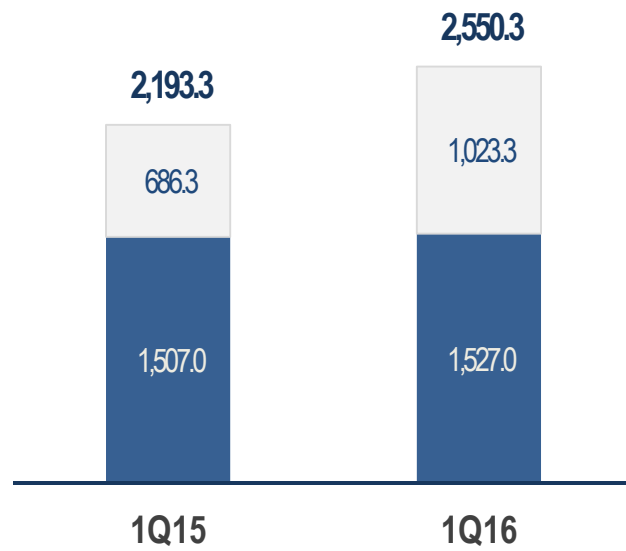


### 3. Sales Revenue

[ Unit – Wbn ]

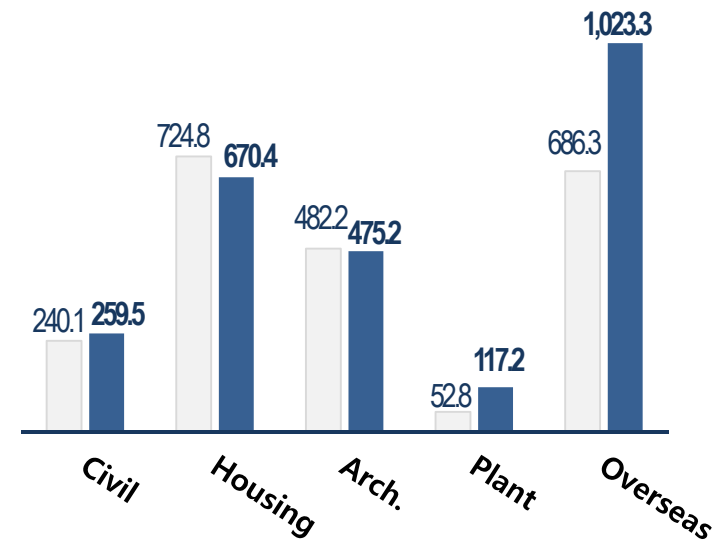
#### Yearly Trend

■ Domestic ■ Overseas



#### Breakdown by Segment

■ 1Q15 ■ 1Q16

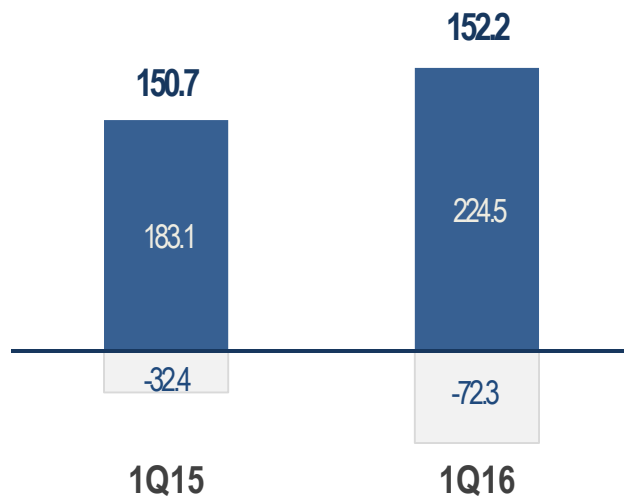


## 4. Gross Profit

[ Unit – Wbn ]

### Gross Profit & GPM

■ Domestic ■ Overseas



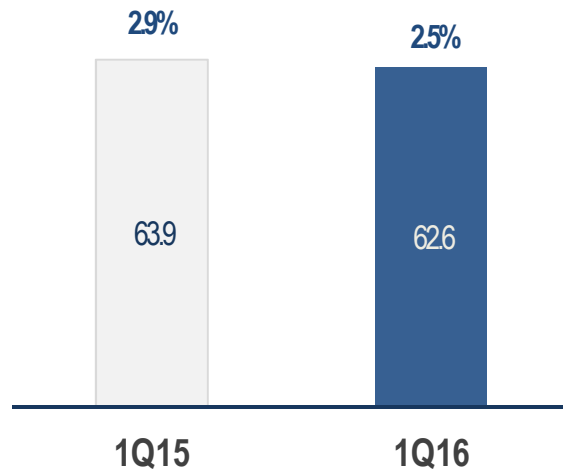
### Breakdown by Segment

Div.	1Q15		1Q16	
Civil	24.5	10.2%	23.9	9.2%
Housing	107.7	14.9%	111.8	16.7%
Arch.	44.3	9.2%	68.5	14.4%
Plant	7.1	13.5%	19.1	16.3%
Sub-Total (Domestic)	183.1	12.2%	224.4	14.7%
Overseas	-32.4	-4.7%	-72.2	-7.1%
Total	150.7	6.9%	152.2	6.0%

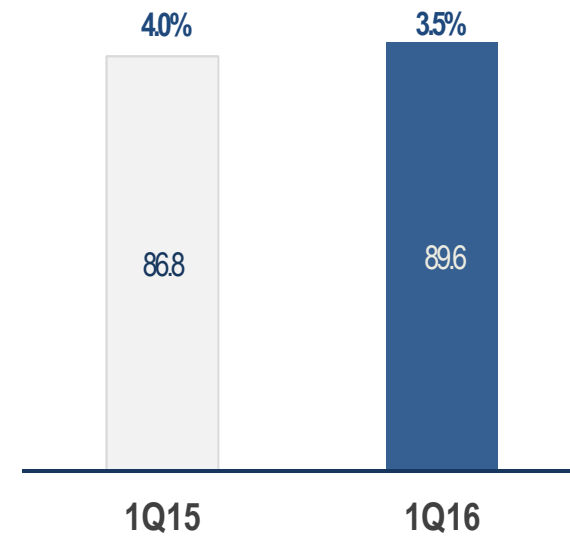
## 5. Operating Profit

[ Unit – Wbn ]

### Operating Profit & OPM



### SG&A Expenses





# Appendix. Summary of Financial Statement



[ Unit – Wbn ]

## Summary of Income Statement

Div.	1Q15	1Q16
Sales Revenue	2,193.3	2,550.3
Gross Profit (%)	150.7 (6.9%)	152.2 (6.0%)
Operating Profit (%)	63.9 (3.0%)	62.6 (2.5%)
Other Expenses	-11.0	- 56.0
Net Financial Cost	-18.7	- 16.5
Pre-tax Profit	34.2	- 9.9
Net Profit (%)	23.7 (0.9%)	-18.5 (-0.7%)

## Summary of Balance Sheet

Div.	4Q15	1Q16
Total Asset	9,650.8	9,953.1
Current Asset	6,461.4	6,702.4
Cash & Cash Equivalents	384.0	310.5
Total Liability	6,866.2	7,205.9
Currently Liability	4,458.1	4,833.2
Borrowing	2,171.6	2,258.9
Total Equity	2,784.6	2,747.2
Div.	4Q15	1Q16
Debt Ratio	246.6%	262.3%
PF Loan Guarantee	1,994.6	1,991.1
Un-started PF Balance	588.0	636.0

# Thank You

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