



Investor Relations 2017. 11. 20

2017 3Q Earnings Results

[Consolidated]

This presentation was prepared for the convenience of investors and contains preliminary figures which may be materially different from the final figures. The financial figures contained in this presentation are K-IFRS stand-alone basis.

Also, this presentation has been prepared in advance prior to the completion of external review, only for the convenience of investors. Accordingly, it may be subject to change during the course of review.

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1. New Orders

2. Order Backlogs

3. Sales Revenue

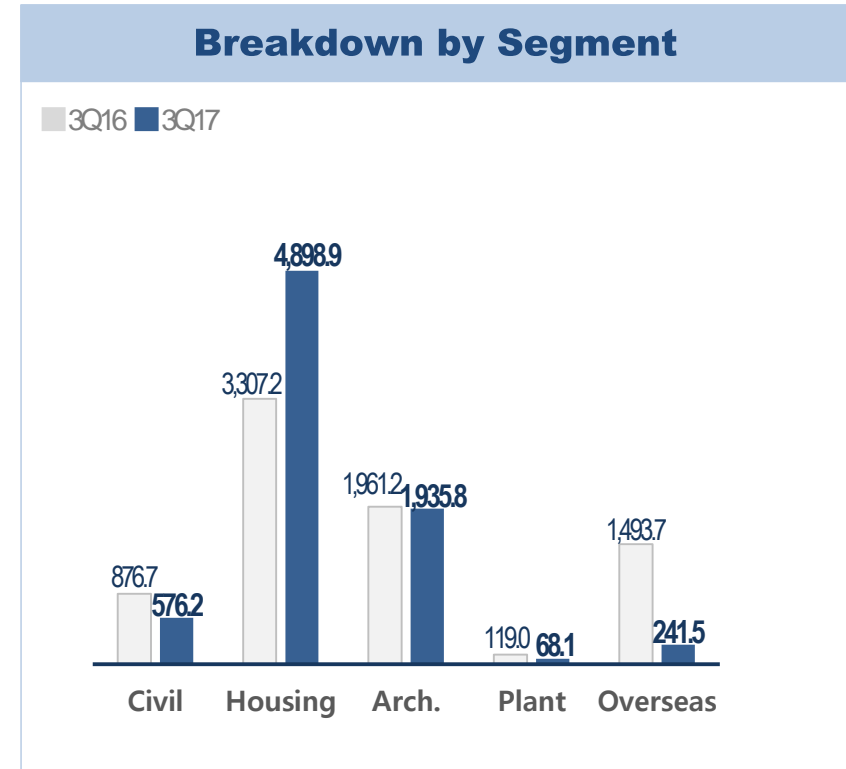
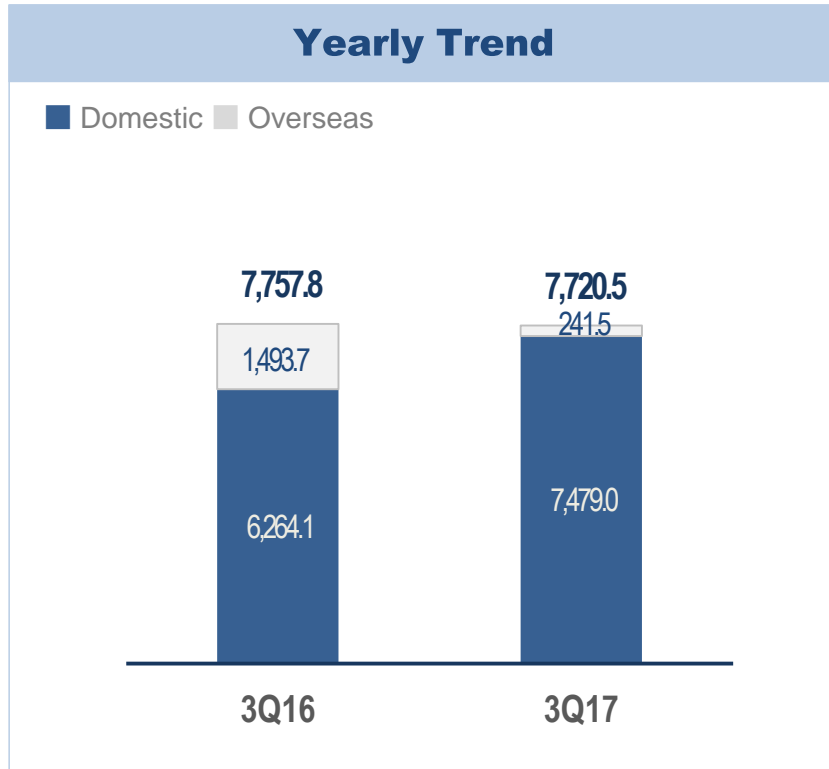
4. Gross Profit

5. Operating Profit

※ Appendix. Summary of Financial Statement

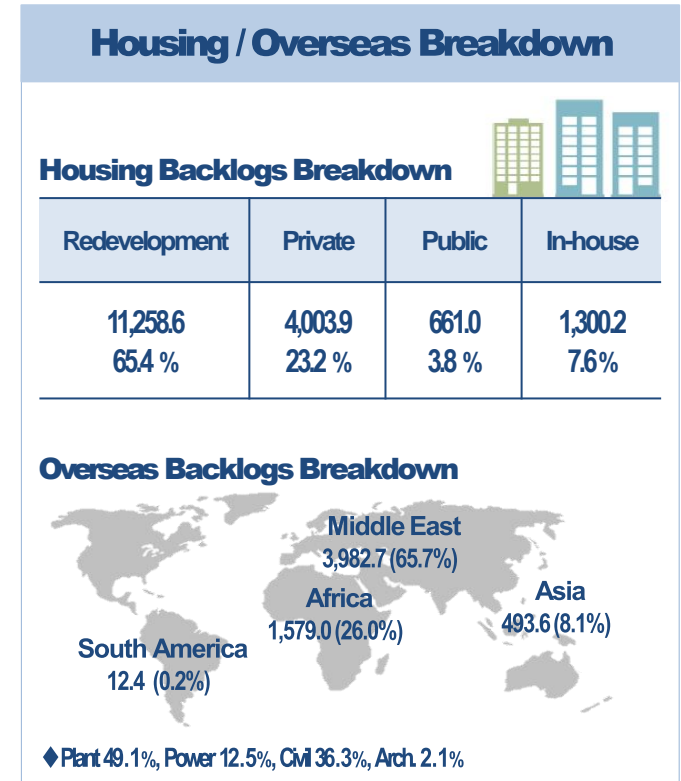
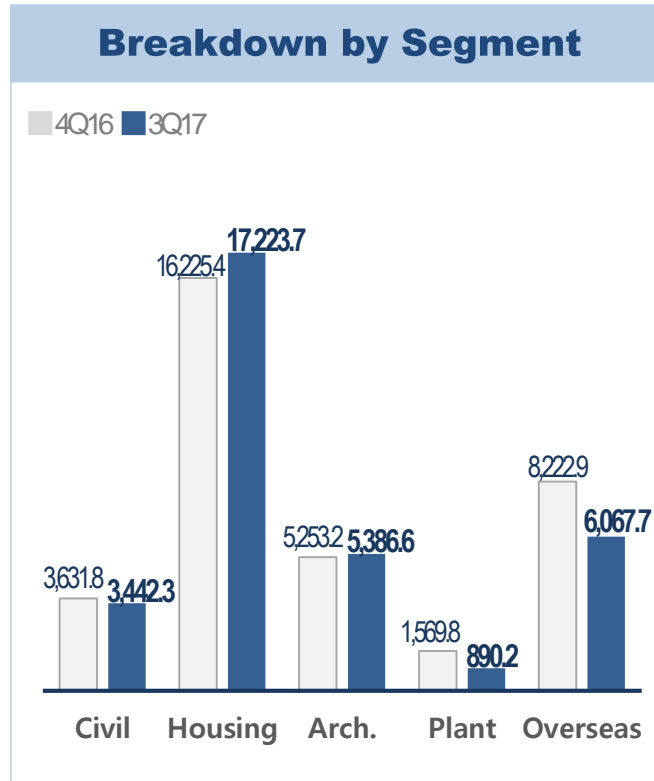
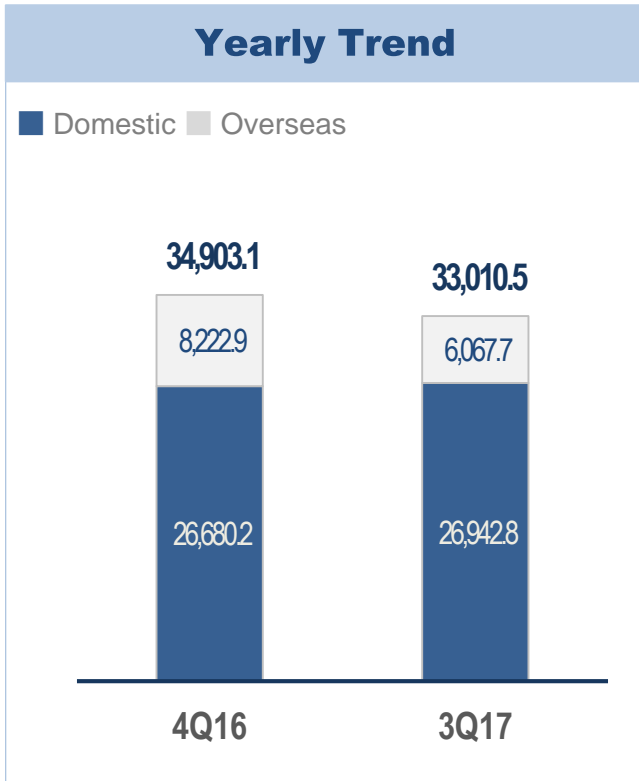
1. New Orders

[Unit – Wbn]



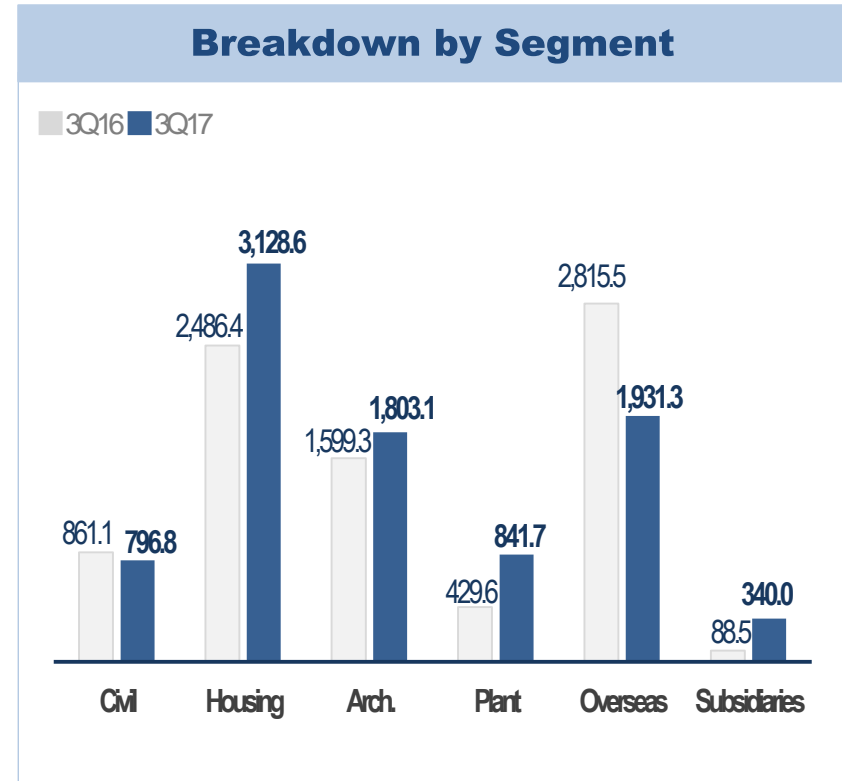
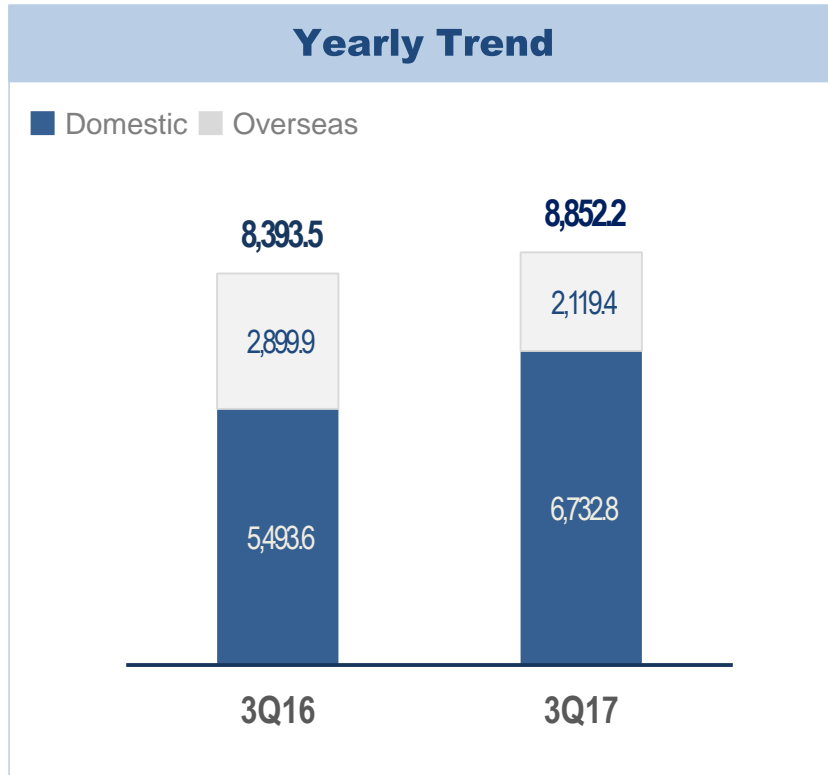
2. Orders Backlogs

[Unit – Wbn]



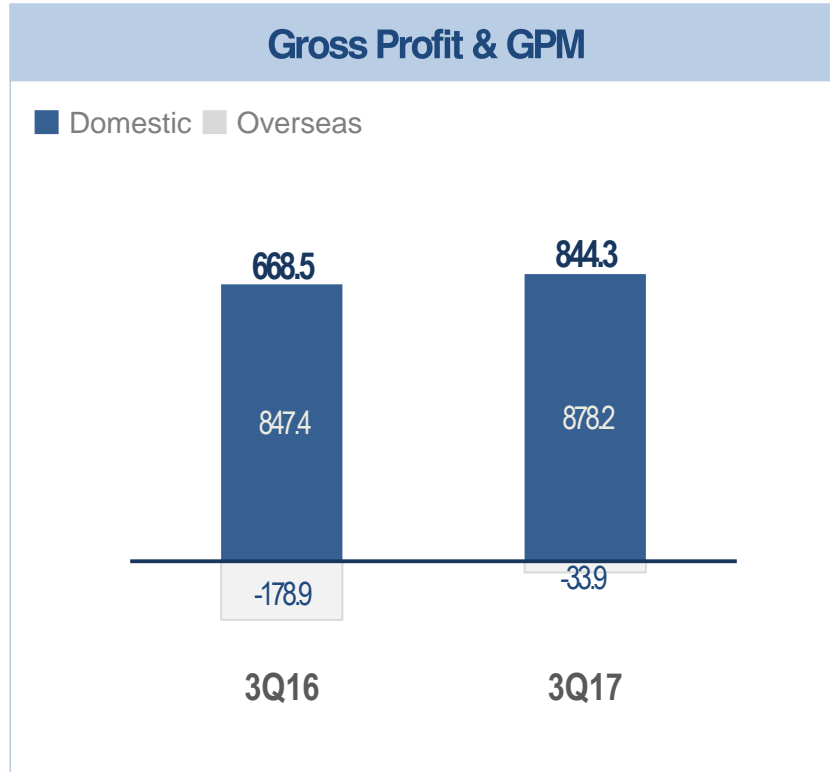
3. Sales Revenue

[Unit – Wbn]



4. Gross Profit

[Unit – Wbn]

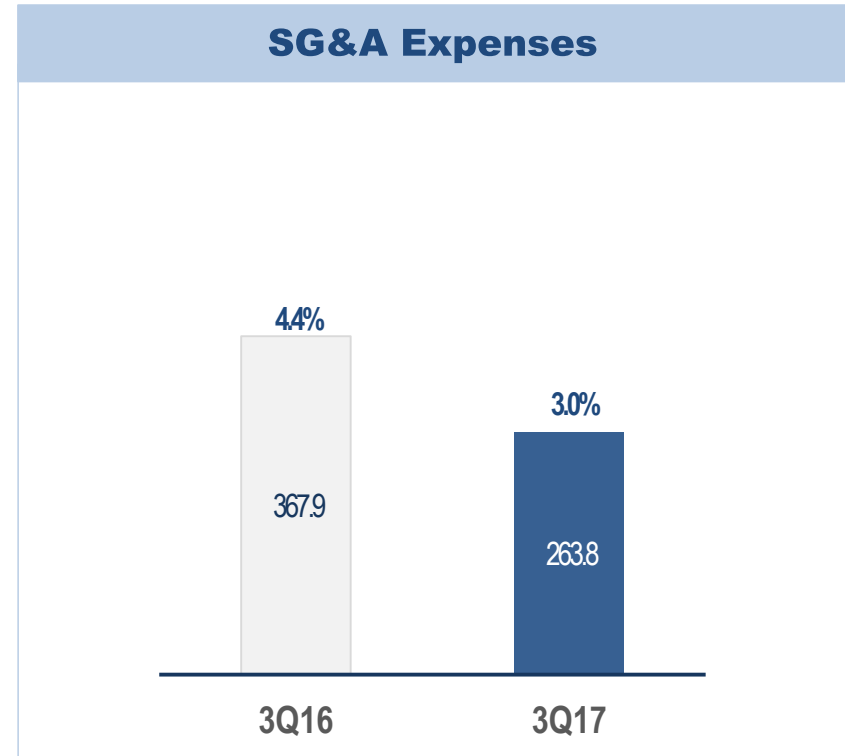
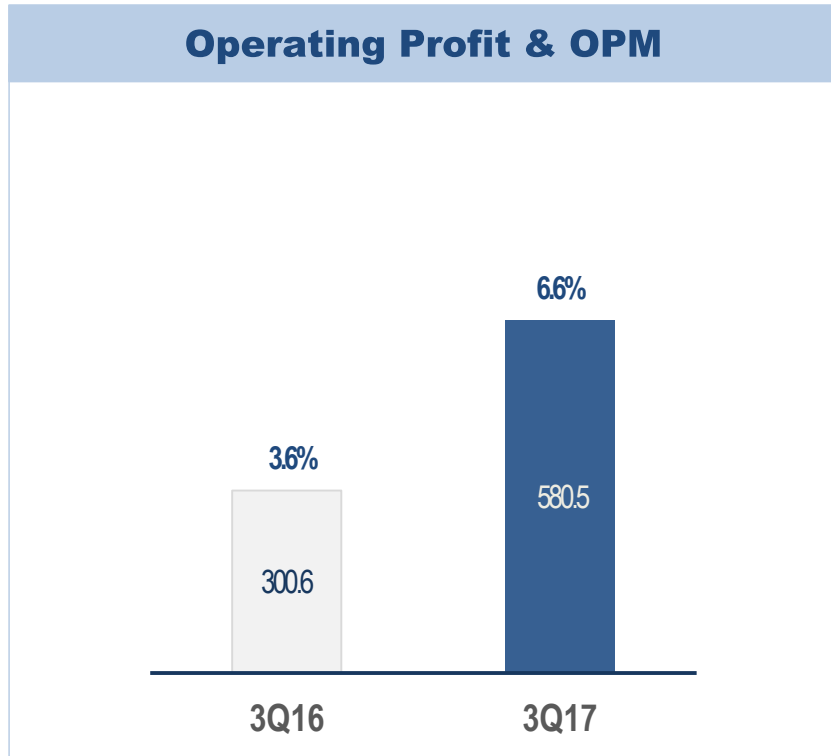


Breakdown by Segment

Div.	3Q16		3Q17	
Civil	58.1	6.7%	13.3	1.7%
Housing	485.4	19.5%	545.9	17.4%
Arch.	246.4	15.4%	228.8	12.7%
Plant	39.5	9.2%	64.0	7.6%
Sub-Total (Domestic)	828.9	15.4%	851.9	12.9%
Overseas	-177.3	-6.1%	-87.5	-4.5%
Subsidiaries	16.9	19.1%	79.9	23.5%
Total	668.5	8.0%	844.3	9.5%

5. Operating Profit

[Unit – Wbn]



Appendix. Summary of Financial Statement

[Unit – Wbn]

Summary of Income Statement

Div.	3Q16	3Q17
Sales Revenue	8,393.5	8,852.2
Gross Profit (%)	668.5 (8.0%)	844.3 (9.5%)
Operating Profit (%)	300.6 (3.6%)	580.5 (6.6%)
Other Expenses	-106.8	-17.4
Net Financial Cost	-51.8	-47.4
Pre-tax Profit	142.0	515.7
Net Profit (%)	114.3 (1.4%)	411.8 (4.7%)

Summary of Balance Sheet

Div.	4Q16	3Q17
Total Asset	9,970.2	9,465.7
Current Asset	6,359.0	5,919.8
Cash & Cash Equivalents	816.8	846.3
Total Liability	7,900.3	7,004.8
Currently Liability	6,608.5	5,831.1
Borrowing	2,749.9	2,300.5
Total Equity	2,069.9	2,460.9
Div.	4Q16	3Q17
Debt Ratio	381.7%	284.6%
PF Loan Guarantee	1,342.9	1,039.1
Un-started PF Balance	128.0	43.3

Thank You

For the **People & Better Tomorrow**

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