



Investor Relations 2018. 03. 16

2017 Earnings Results

This presentation was prepared for the convenience of investors and contains preliminary figures which may be materially different from the final figures. The financial figures contained in this presentation are K-IFRS stand-alone basis.

Also, this presentation has been prepared in advance prior to the completion of external review, only for the convenience of investors. Accordingly, it may be subject to change during the course of review.

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【2017 Business Performance】

- 1. New Orders**
- 2. Order Backlog**
- 3. Sales Revenue**
- 4. Gross Profit**
- 5. Operating Profit**
- 6. Summary of Financial Statement**

【2018 Business Plan】

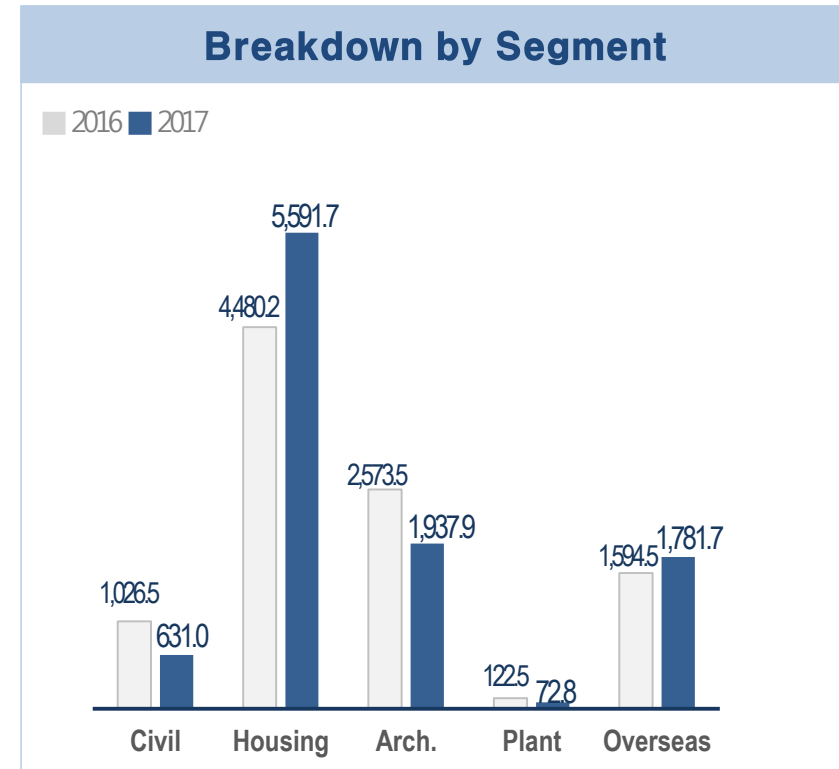
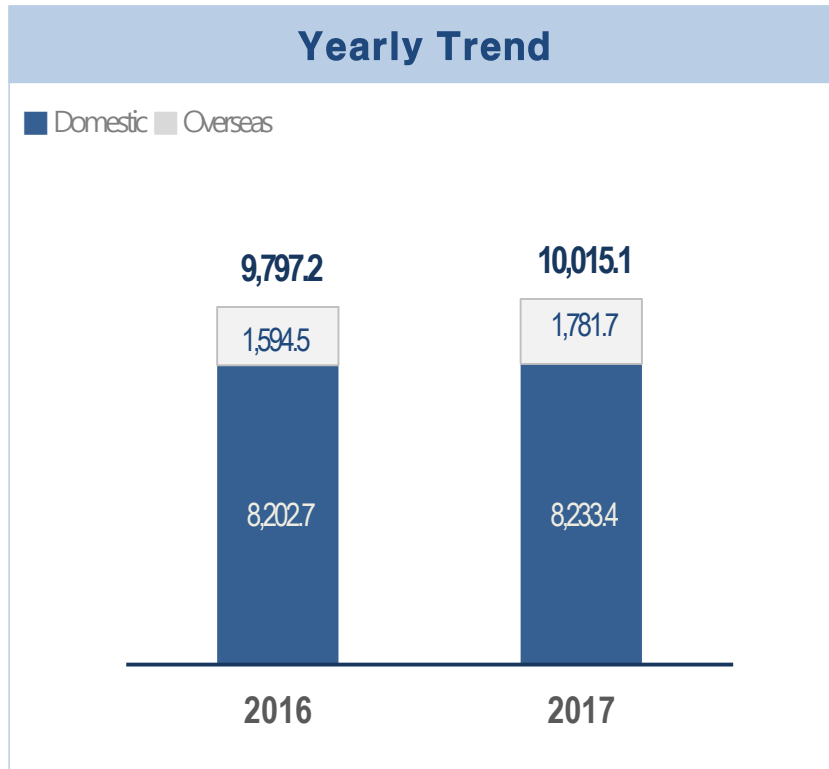
- 7. New Orders Plan**
- 8. Sales Revenue Plan**
- 9. Housing pre-sale Plan**



2017 Business Performance

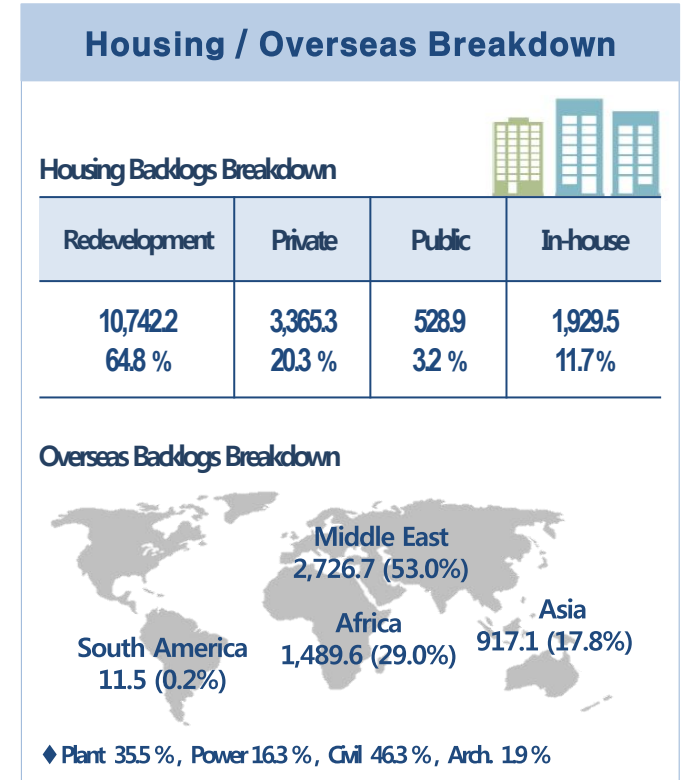
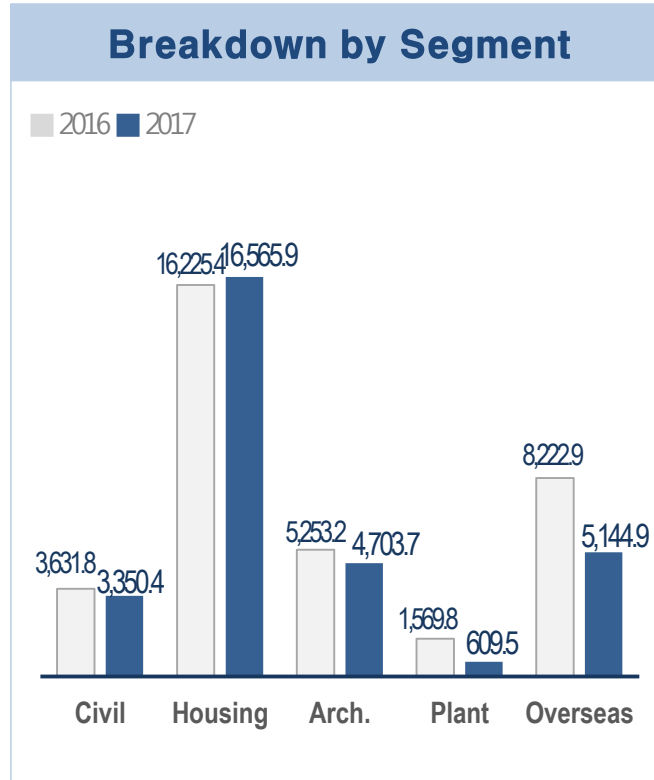
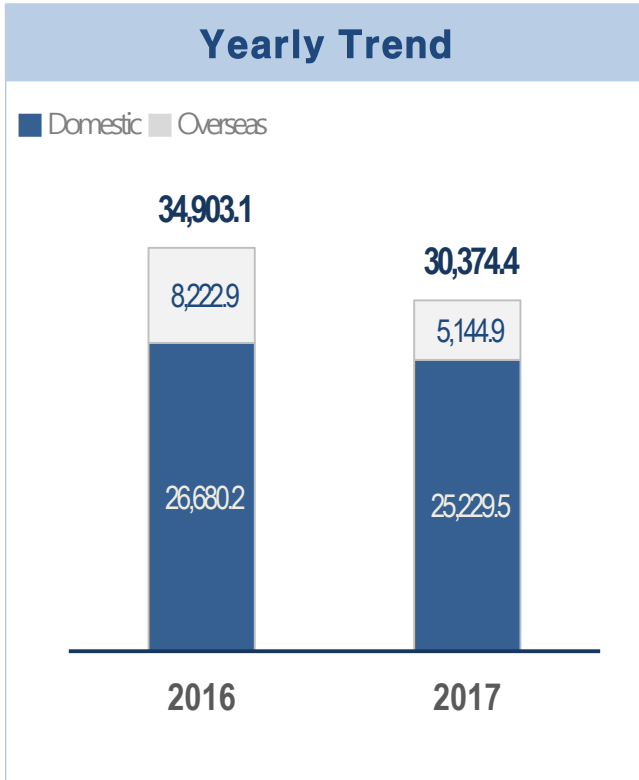
1. New Orders

[Unit - Wbn]



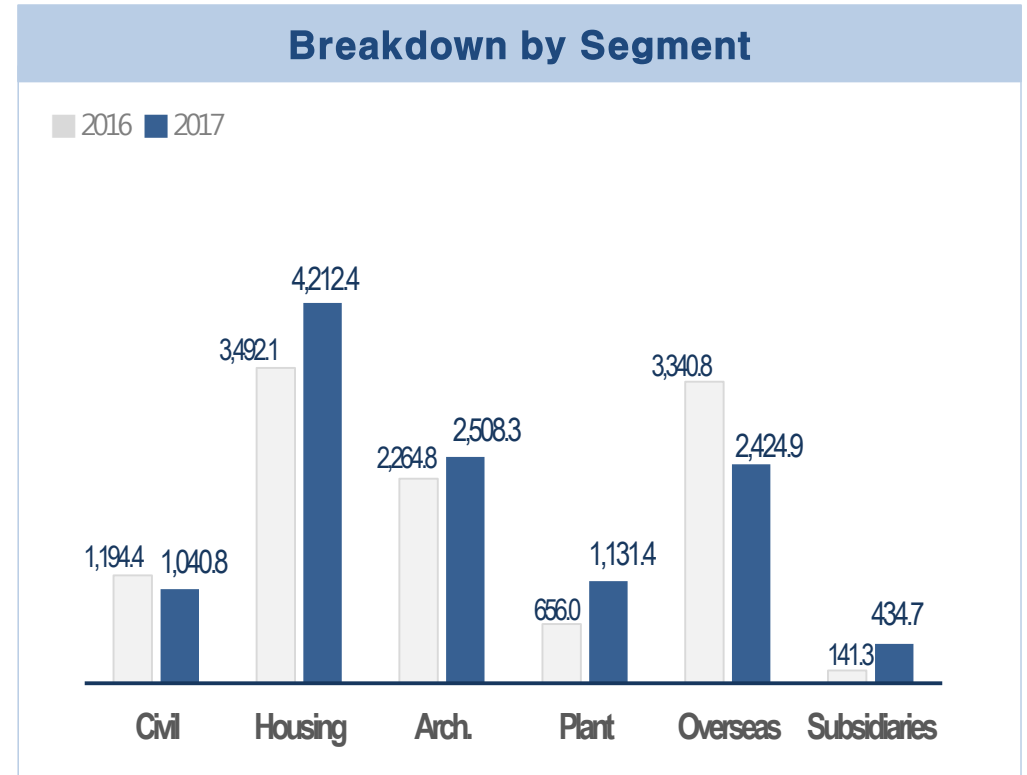
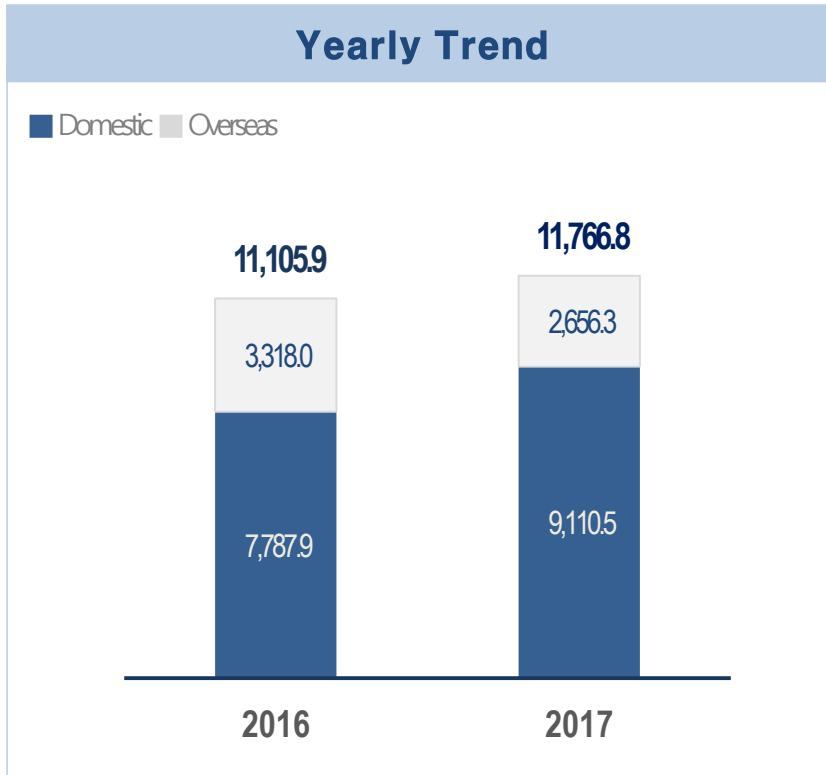
2. Order Backlog

[Unit - Wbn]



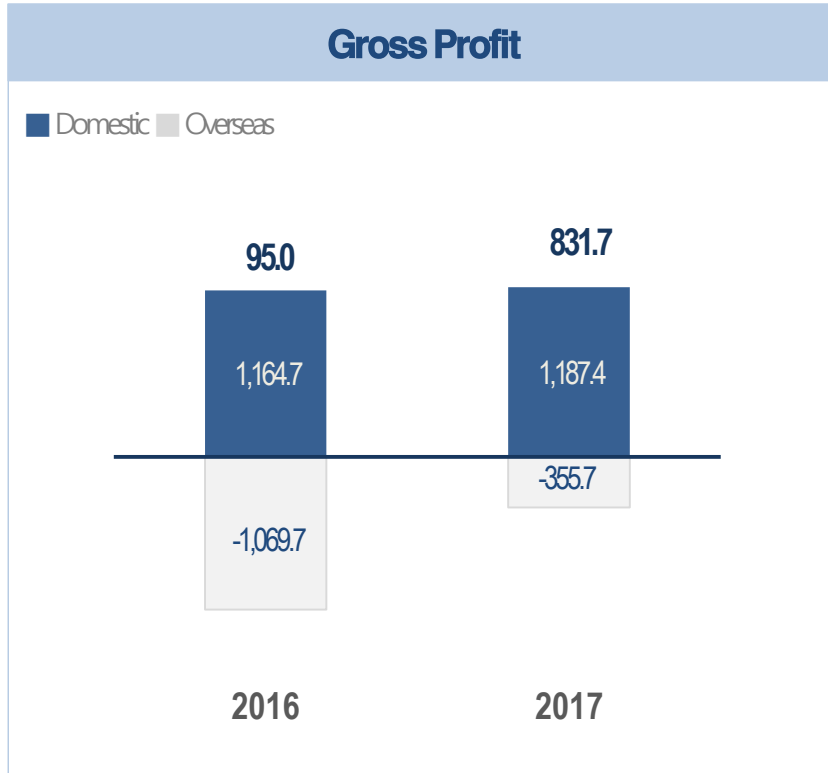
3. Sales Revenue

[Unit – Wbn]



4. Gross Profit

[Unit – Won]

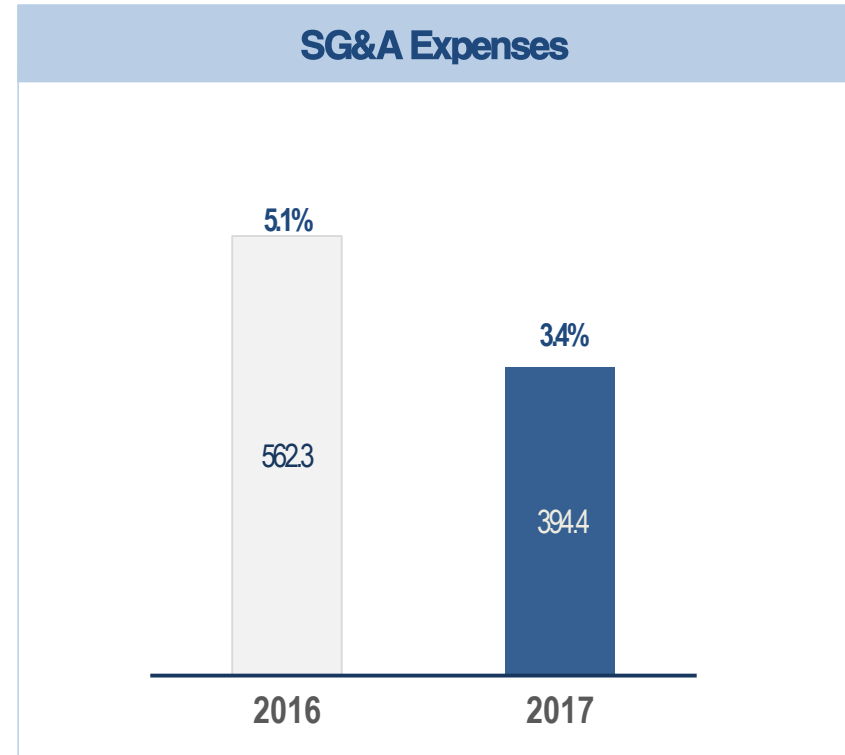
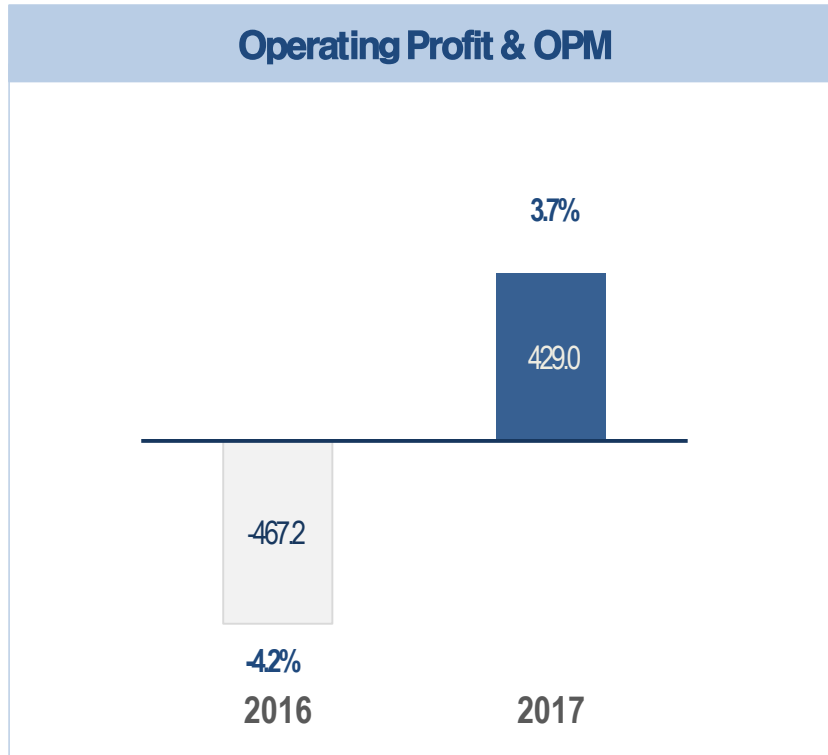


Breakdown by Segment

Div.	2016		2017	
Civil	45.5	3.8%	21.1	2.0%
Housing	669.6	19.2%	726.6	17.3%
Arch.	358.9	15.8%	328.9	13.1%
Plant	64.9	9.9%	77.0	6.8%
Sub-Total (Domestic)	1,137.5	14.9%	1,153.0	12.9%
Overseas	-1,067.6	-32.0%	-422.5	-17.4%
Subsidiaries	25.1	17.8%	101.2	23.3%
Total	95.0	0.9%	831.7	7.1%

5. Operating Profit

[Unit - Wbn]



6. Summary of Financial Statement

[Unit – Wbn]

Summary of Income Statement

Div.	2016	2017
Sales Revenue	11,105.9	11,766.8
Gross Profit (%)	95.0 (0.9%)	831.7 (7.1%)
Operating Profit (%)	-467.2 (-4.2%)	429.0 (3.7%)
Other Expenses	-475.7	-55.9
Net Financial Cost	-68.2	-59.5
Pre-tax Profit	-1,011.1	313.6
Net Profit (%)	-754.9 (-6.8%)	257.9 (2.2%)

Summary of Balance Sheet

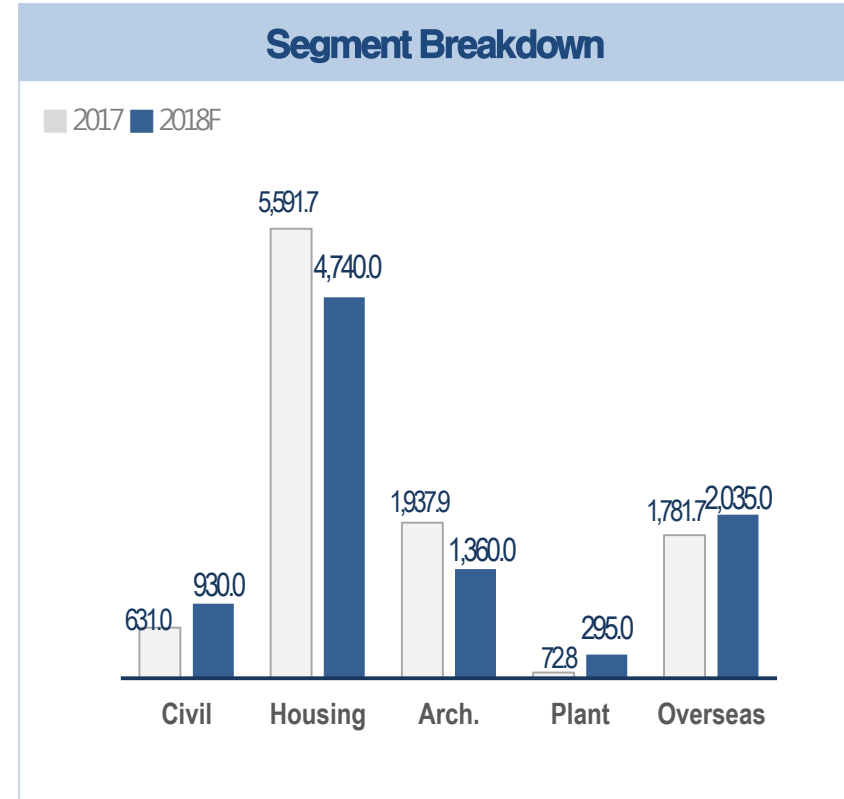
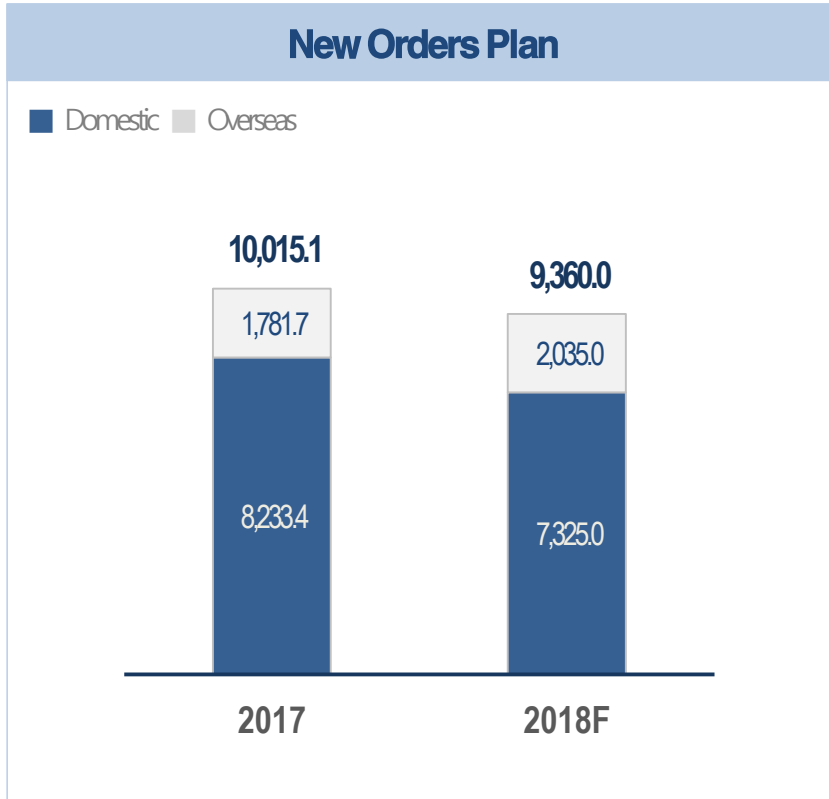
Div.	2016	2017
Total Asset	9,970.2	8,776.4
Current Asset	6,359.0	5,277.2
Cash & Cash Equivalents	816.8	517.1
Total Liability	7,900.3	6,498.4
Currently Liability	6,608.5	5,269.9
Borrowing	2,749.9	1,970.5
Total Equity	2,069.9	2,278.0
Div.	2016	2017
Debt Ratio	381.7%	285.3%
PF Loan Guarantee	1,342.9	1,044.4
Un-started PF Balance	128.0	96.6



2018 Business Plan

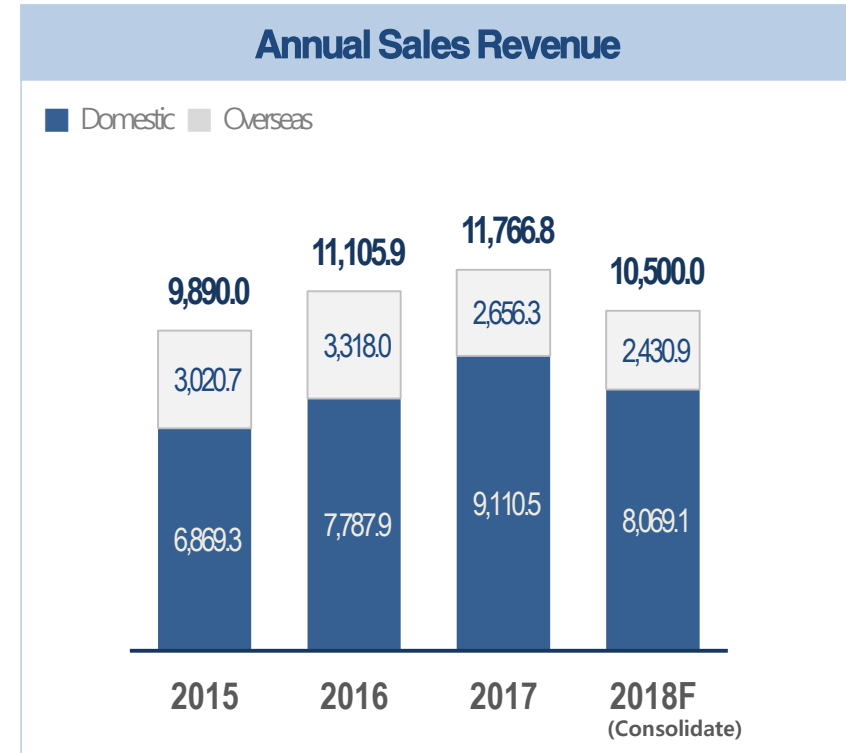
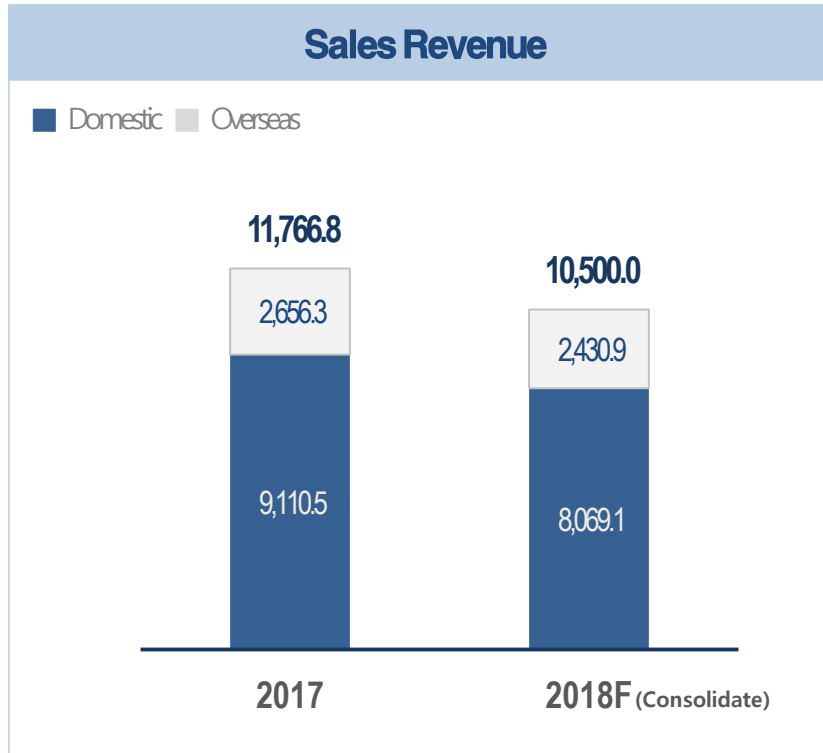
7. New Orders Plan

[Unit – Wbn]



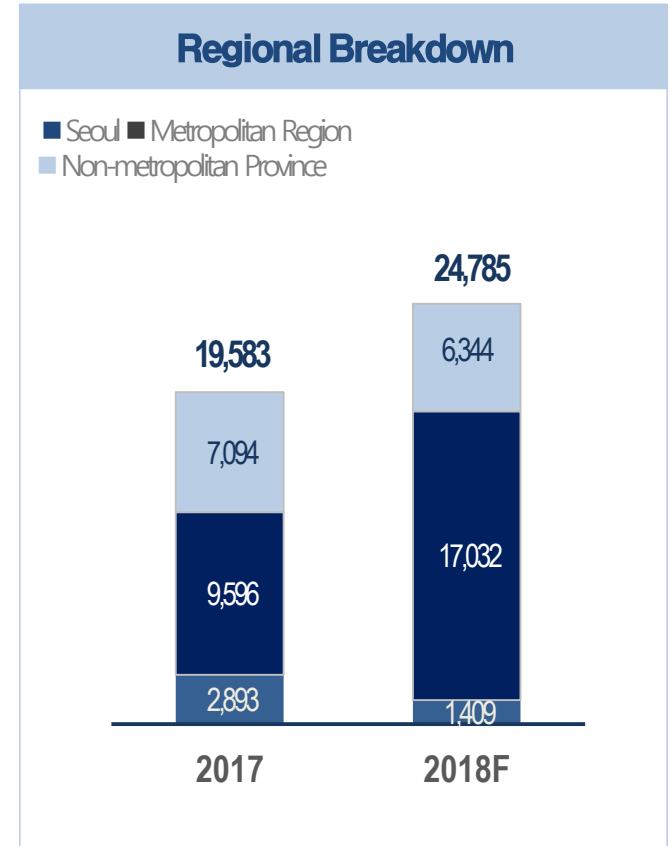
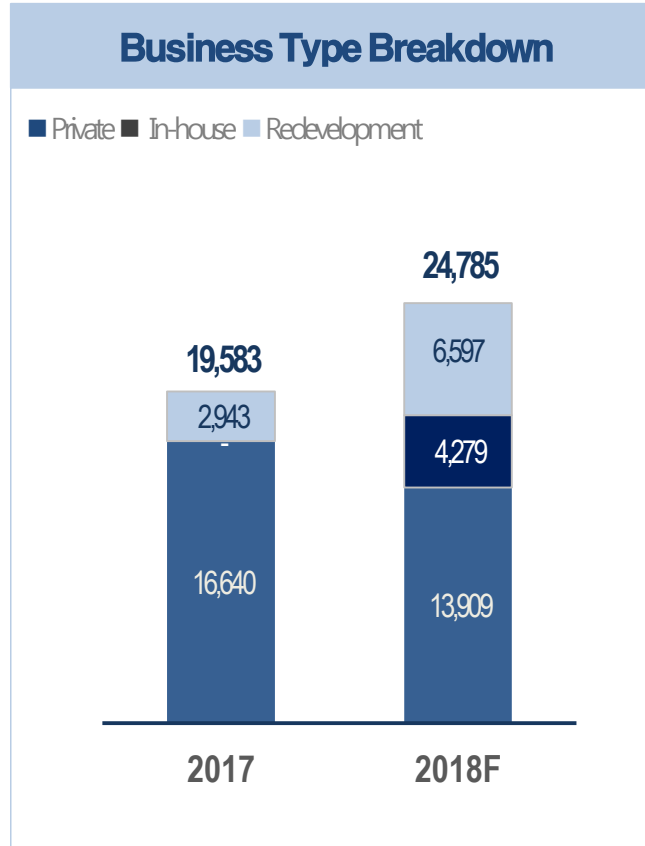
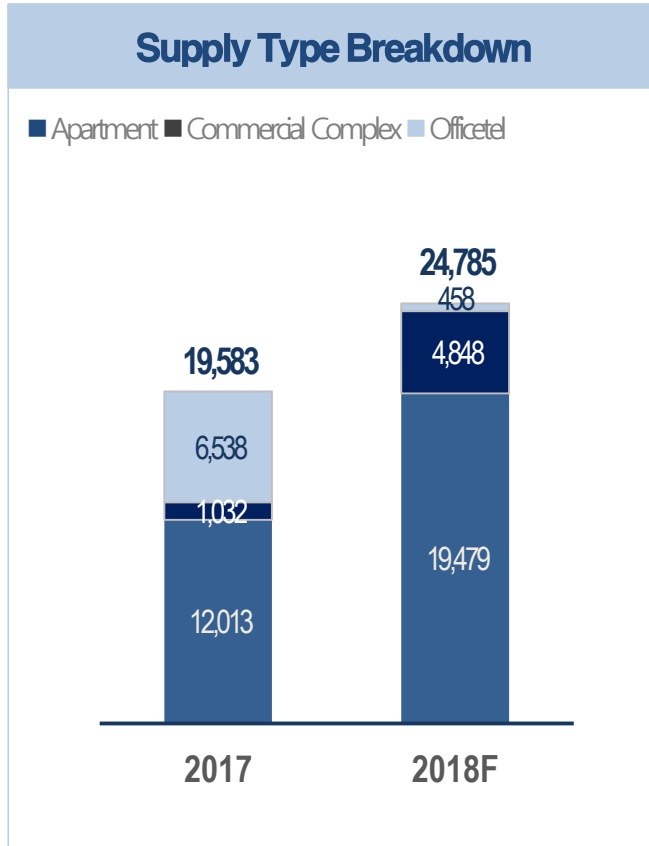
8. Sales Revenue Plan

[Unit – Wbn]



9. Housing pre-sale plan

[Unit – Household]



Thank you

For the **People & Better Tomorrow**

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