

# **Investor Relations 2023**



Nigeria LNG (Trains 1~3, 5~7) | Currently Constructing Nigeria's NLNG Train 7 (LNG liquefaction plant with an annual capacity of 8 million tons and incidental facilities) / contract amount: 2.1 trillion won



## Disclaimer

The financial data included is based on K-IFRS consolidated basis and prior to external audit, it is subject to change.

This presentation is provided solely as reference material. Daewoo Engineering & Construction assumes no responsibility for investment decisions. We trust that your investment decisions will be based on your independent judgement.



### Contents

## 01. 2023 Business Highlights

New Orders / Order Backlogs / Sales Revenue / Gross Profit / Operating Profit

Summary of Financial Statement

#### 02. Business Plan Achievement Rate

New Orders / Sales Revenue

Housing Pre-sale / 2023 Housing Pre-sale Performance / 2024 Housing Pre-sale Plan

### 03. 2024 Business Plan

New Orders & Sales Revenue Plan



— 2023 Business Highlights —

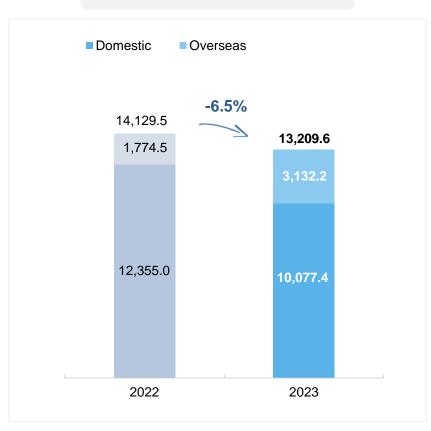


# **New Orders**

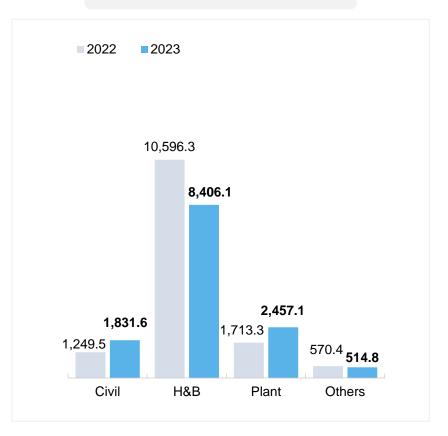
New Orders as of 2023: 13.21 trillion won

(Unit: KRW bn)

## **New Orders**



### **Breakdown by Business Type**

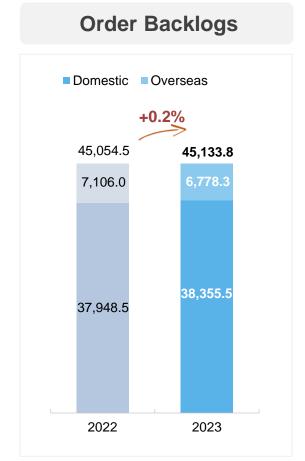


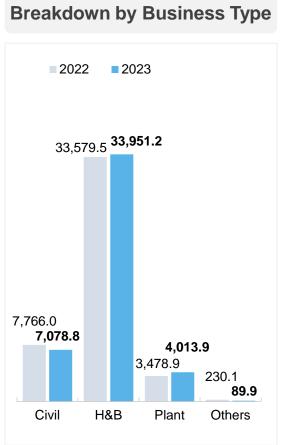


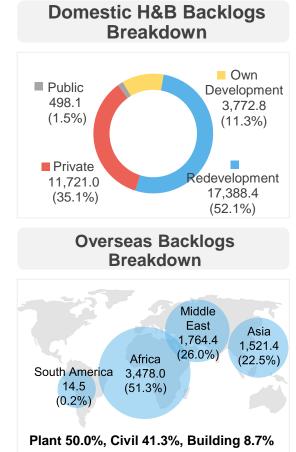
# Order Backlogs

Order Backlogs as of 2023: 45.13 trillion won

(Unit: KRW bn)







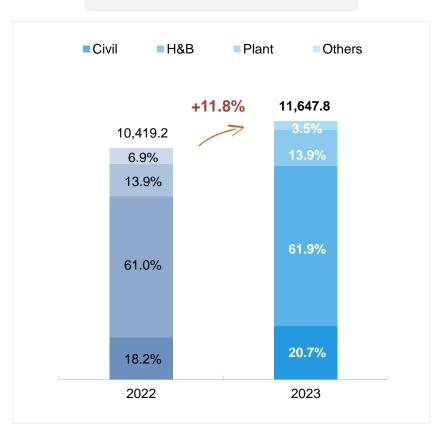


## Sales Revenue

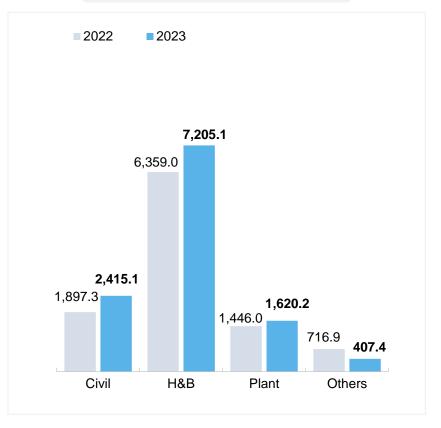
Sales Revenue as of 2023: 11.65 trillion won(+11.8%, yoy)

(Unit: KRW bn)

### Sales Revenue



### **Breakdown by Business Type**



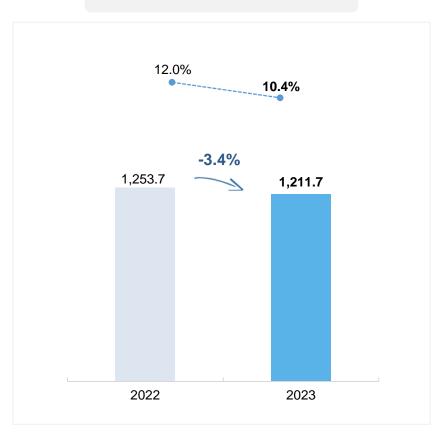


# **Gross Profit**

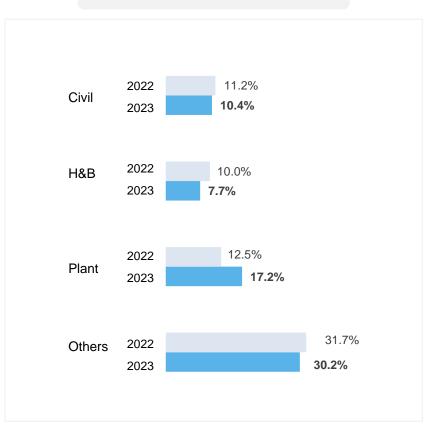
Gross Profit as of 2023: 1.21 trillion won(-3.4%, yoy)

(Unit: KRW bn)

#### **Accumulated Gross Profit & GPM**



### **Breakdown by Business Type**



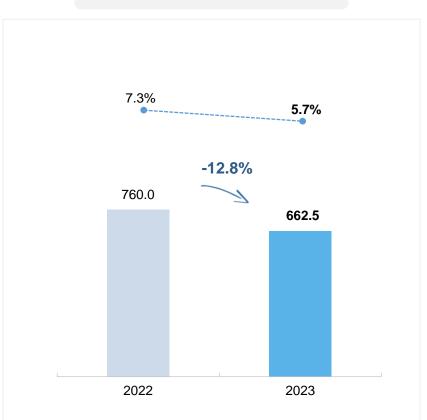


# **Operating Profit**

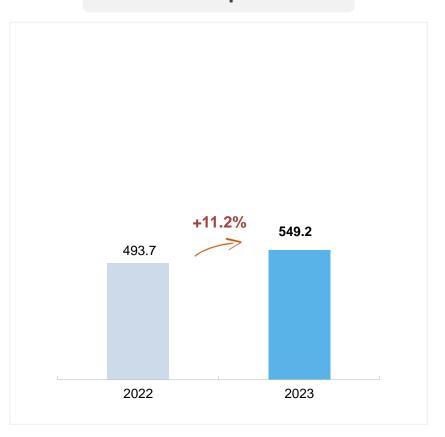
Operating Profit as of 2023: 662.5 billion won(-12.8%, yoy)

(Unit: KRW bn)

## **Operating Profit & OPM**



## **SG&A Expenses**





# Summary of Financial Statement

(Unit: KRW bn)

### **Income Statement**

Account	2022	2023			
Sales Revenue	10,419.2	11,647.8			
Gross Profit	1,253.7	1,211.7			
Gross Profit Margin	12.0%	10.4%			
Operating Profit	760.0	662.5			
Operating Profit Margin	7.3%	5.7%			
Other non-operating Income and Expenses	-43.9	+96.5			
Finance Income and Costs	-2.6	-14.0			
Pre-tax Profit	713.5	745.0			
Net Profit	508.0	521.5			
Net Profit Margin	4.9%	4.5%			

## **Balance Sheet**

2022	2023
11,140.3	11,243.1
8,028.2	8,021.1
1,423.1	981.6
847.4	697.1
7,415.7	7,181.2
5,406.2	5,033.5
2,105.6	2,340.2
403.0	364.6
3,724.6	4,061.9
2022	2023
199.1%	176.8%
1,187.9	1,054.1
964.9	679.3
	11,140.3 8,028.2 1,423.1 847.4 7,415.7 5,406.2 2,105.6 403.0 3,724.6 2022 199.1% 1,187.9



— Business Plan Achievement Rate —

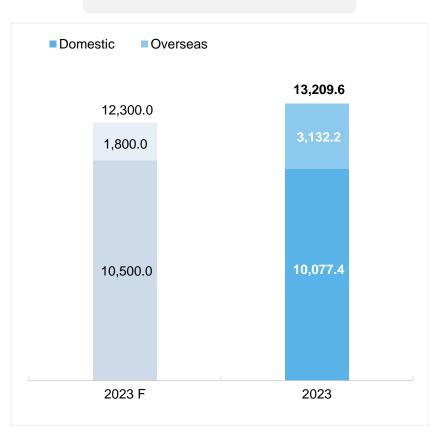


# **New Orders**

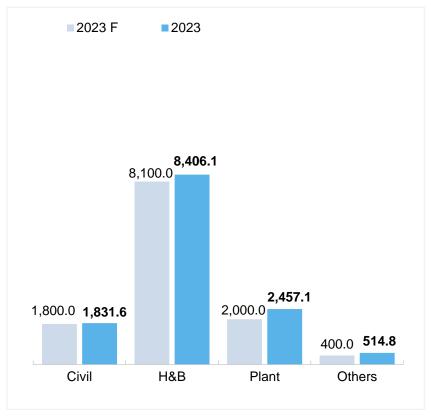
2023 Achievement rate **107.4%** (Domestic 96.0%, Overseas174.0%)

(Unit: KRW bn)

### 2023 Achievement



#### **Achievement by Business Type**



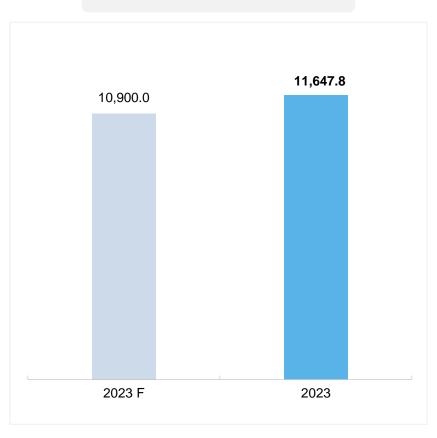


# Sales Revenue

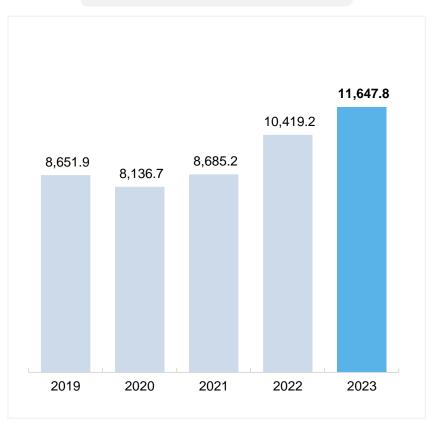
2023 Achievement rate 106.9%

(Unit: KRW bn)

### **2023 Achievement**



## Sales Revenue by year





# Housing Pre-Sale

2023 Achievement rate 97.0%

**Breakdown by Housing Type** 

(Unit: Household)

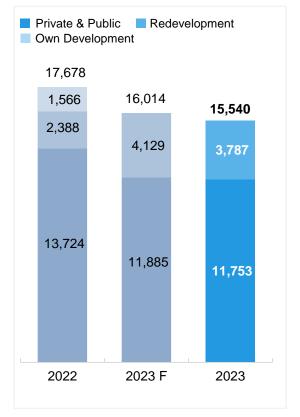
# ■ Apartment ■ Officetel ■ R&C Complex 17,678 16,014 15,540 2,521 1,835 1,091 1,091 4,335 13,088 12,731 10,822

2023 F

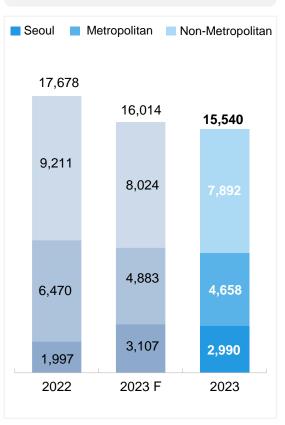
2023

2022





### **Breakdown by Region**





# 2023 Housing Pre-sale Performance

Term	PJ Name	Unit	Location	Term	PJ Name	Unit	Location
Q1	Eco Delta City Prugio Lynn	709	Busan	Q3	Sangdo Prugio Clavenue	771	Seoul
	Jeongeup Prugio The First	707	Jeolla		The Beach Prugio Summit	399	Busan
	Dasan Stn	649	Gyeonggi		Etc.	308	-
	Jayeon & Prugio Etc.	459	-		Tangjeong Prugio River Park	1,626	Chungcheong
Q2	Olympic Park Foreon (Union)	1,453	Seoul		Wanggil Stn Royal Park City Prugio	1,500	Incheon
	Shinyoung Gwell Prugio Technopolis Central	1,034	Chungcheong		Uijeongbu Prugio Claciel	656	Gyeonggi
	Indeogwon Firsbiel	871	Gyeonggi		Gwanjeo Prugio Central Park	528	Daejeon
	Grand Le Pied	749	Daejeon		Etc.	2,230	-
	Sihwa MTV Prugio The Ocean	400	Gyeonggi	Total		15,540	
	Etc.	491	-				



# 2024 Housing Pre-sale Plan

Term	PJ Name	Unit	Location	Term	PJ Name	Unit	Location
Q1	Gunpo Prugio Grand Bleu	1,072	Gyeonggi	Q3	Sansung Stn Heristone (Union)	921	Gyeonggi
	Songnae Stn Prugio Centbien	1,045	Gyeonggi		Incheon Hagik 3 District Redevelopment	764	Incheon
	Etc.	1,533	-		r to do voio pinio ni		
Q2	Yongin Prugio One Cluster	1,681	Gyeonggi		Seoul Jangwi 6 District Redevelopment(Union)	634	Seoul
	Acon Tangiaong Tachna			Q4	Etc.	2,031	-
	Asan Tangjeong Techno C1BL Housing	1,416	Chungcheong		Incheon Hagik 3 District	736	Incheon
	Daejeon Doan 2-5 District 29BL, 31BL Housing	1,514	Daejeon		Redevelopment(Union)	730	meneon
	Seoul Jangwi 6 District Redevelopment	1,003	Seoul		Busan Anrak1 District Reconstruction(Union)	993	Busan
	Pyeongtaek Braincity 3BL Housing	998	Gyeonggi	Total		19,584	
	Sansung Stn Heristone	823	Gyeonggi				
	Etc.	2,420	-				



— 2024 Business Plan —

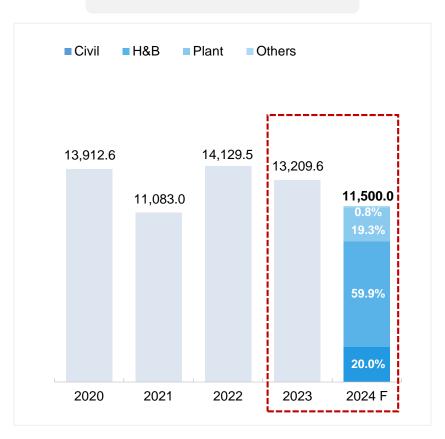


## New orders & Sales Revenue Plan

In 2024, New orders aim to achieve 11.5 trillion won Sales aim to achieve 10.4 trillion won

(Unit: KRW bn)

### **New orders**



#### Sales

