

# Investor Relations Q3 2023



Nigeria LNG (Trains 1~3, 5~7) | Currently Constructing Nigeria's NLNG Train 7 (LNG liquefaction plant with an annual capacity of 8 million tons and incidental facilities) / contract amount: 2.1 trillion won



### Disclaimer

The financial data included is based on K-IFRS consolidated basis and prior to external audit, it is subject to change.

This presentation is provided solely as reference material. Daewoo Engineering & Construction assumes no responsibility for investment decisions. We trust that your investment decisions will be based on your independent judgment.



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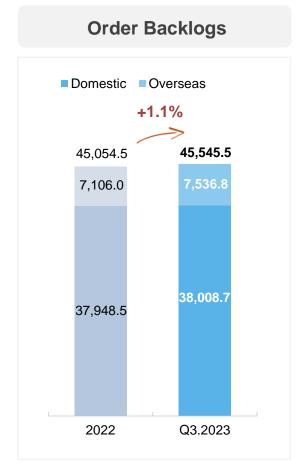
— Q3 Business Highlights —

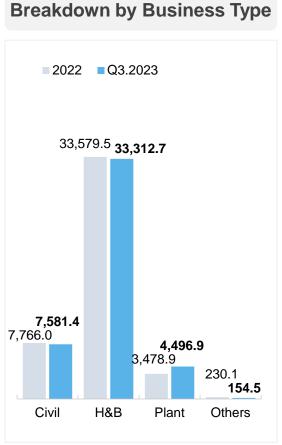


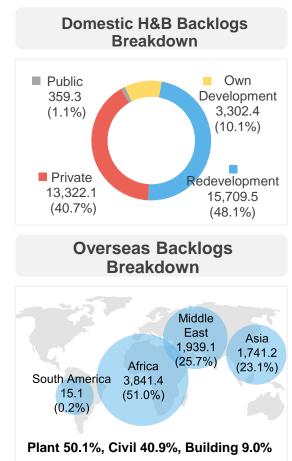
## **Order Backlogs**

Order Backlogs as of Q3.23: 45.55 trillion won

(Unit: KRW bn)





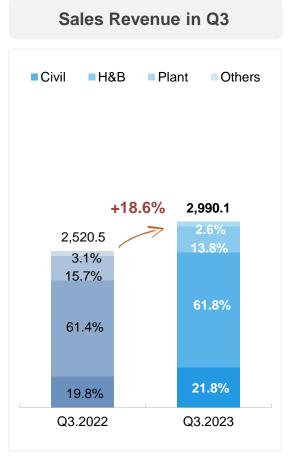


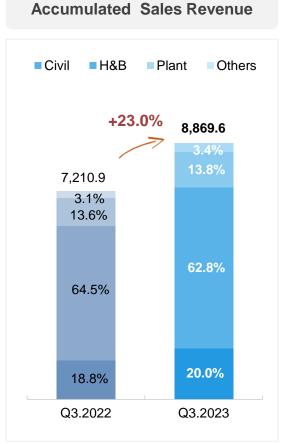


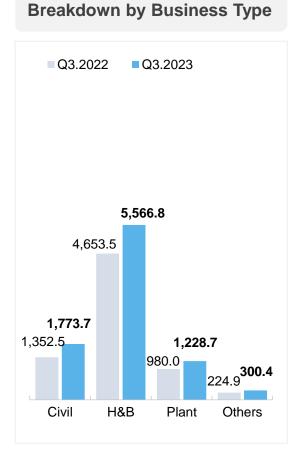
### Sales Revenue

Accumulated Sales Revenue as of Q3.23: 8.87 trillion won(+23.0%, yoy)

(Unit: KRW bn)







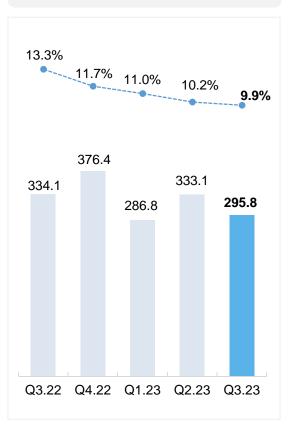


### **Gross Profit**

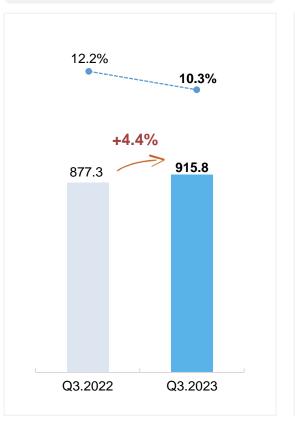
Accumulated Gross Profit as of Q3.23: 915.8 billion won(+4.4%, yoy)

(Unit: KRW bn)

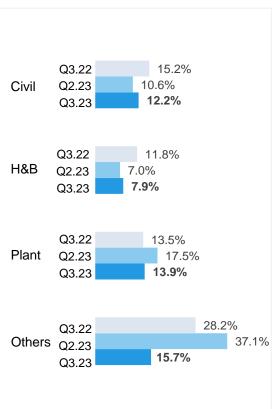
### **Quarterly Gross Profit & GPM**



### **Accumulated Gross Profit & GPM**



### **Breakdown by Business Type**



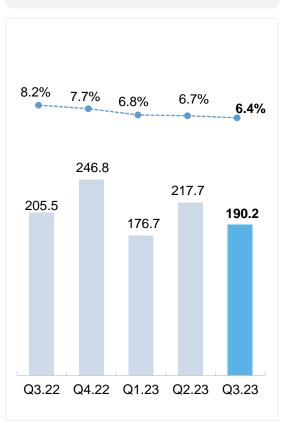


## **Operating Profit**

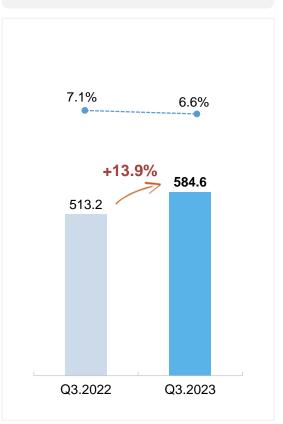
Accumulated Operating Profit as of Q3.23: 584.6 billion won(+13.9%, yoy)

(Unit: KRW bn) **Accumulated SG&A Expenses** -9.0% 364.1 331.2 Q3.2022 Q3.2023





### **Accumulated Operating Profit & OPM**





## Summary of Financial Statement

(Unit: KRW bn)

### **Income Statement**

Account	Q3 2022	Q3 2023							
Sales Revenue	7,210.9	8,869.6							
Gross Profit	877.3	915.8							
Gross Profit Margin	12.2%	10.3%							
Operating Profit	513.2	584.6							
Operating Profit Margin	7.1%	6.6%							
Other non-operating Income and Expenses	27.7	17.9							
Finance Income and Costs	-0.2	-17.0							
Pre-tax Profit	540.7	585.5							
Net Profit	396.4	412.2							
Net Profit Margin	5.5%	4.6%							

### **Balance Sheet**

Account	2022	Q3 2023						
Total Assets	11,140.3	11,342.0						
Current Assets	8,028.2	8,226.4						
Cash & Cash Equivalents	1,423.1	1,199.9						
Financial Instrument Assets	847.4	806.5						
Total Liabilities	7,415.7	7,241.7						
Current Liabilities	5,406.2	5,158.5						
Borrowing	2,105.6	2,348.9						
Lease Liabilities	403.0	379.9						
Total Equity	3,724.6	4,100.3						
Account	2022	Q3 2023						
Debt Ratio	199.1%	176.6%						
PF Loan Guarantee	1,187.9	1,053.7						
Un-started PF Balance	964.9	684.0						



— Business Plan Achievement Rate —

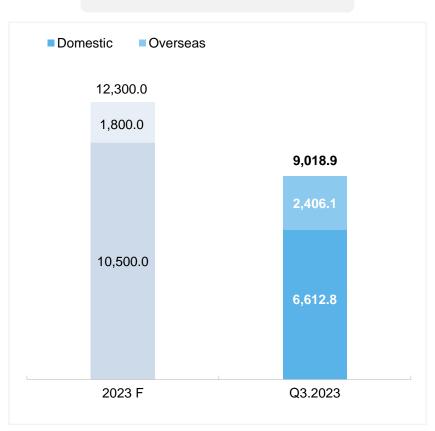


## **New Orders**

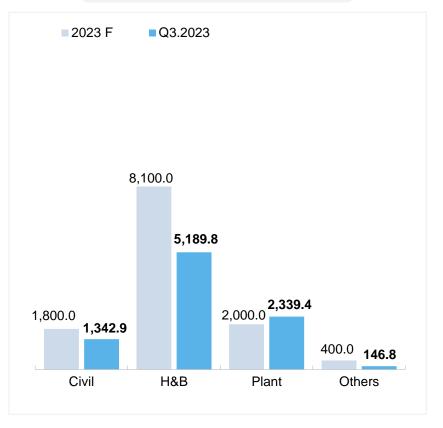
2023 Achievement rate **73.3%** (Domestic 63.0%, Overseas 133.7%)

(Unit: KRW bn)

#### 2023 Achievement



### **Achievement by Business Type**



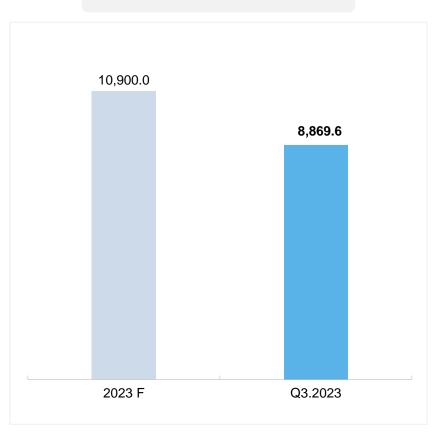


## Sales Revenue

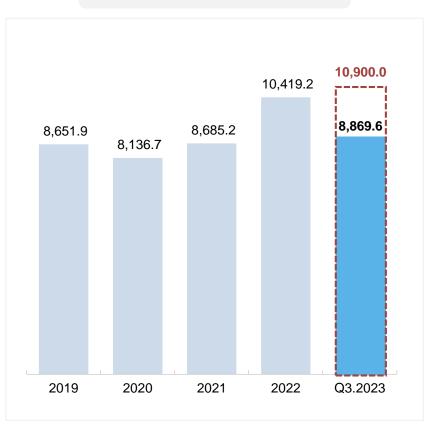
2023 Achievement rate 81.4%

(Unit: KRW bn)

### **2023 Achievement**



### Sales Revenue by year

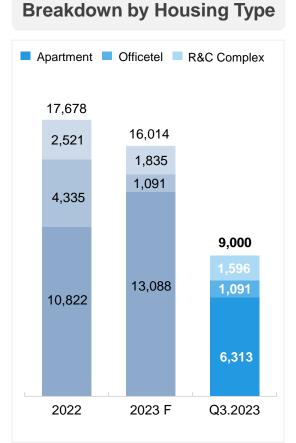


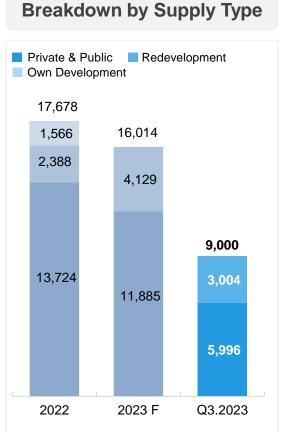


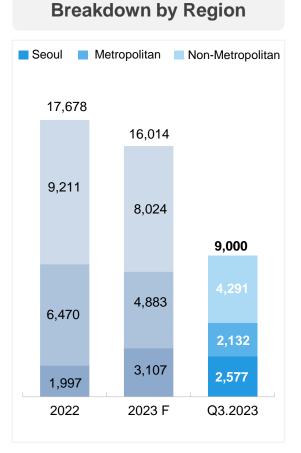
## Housing Pre-Sale

2023 Achievement rate 56.2%

(Unit : Household)









## 2023 Housing Pre-sale Performance and Plan

Term	PJ Name	Unit	Location	Term	PJ Name	Unit	Location
Q1	Eco Delta City Prugio Lynn	709	Busan	Q3	Sangdo Prugio Clavenue	771	Seoul
	Jeongeup Prugio The First	707	Jeolla		The Beach Prugio Summit	399	Busan
	Dasan Stn	649	Gyeonggi	Q4	Etc.	308	-
	Jayeon & Prugio	049	Gyeoriggi		Asan	4.000	
	Etc.	459	-		TangjeongtechnoC2BL Housing	1,626	Chungcheong
Q2	Olympic Park Foreon (Union)	1,453	Seoul		Wanggil Stn Royal park city Prugio	1,500	Incheon
	Shinyoung Gwell Prugio Technopolis Central	1,034	Chungcheong		Uijeongbu Prugio Claciel	656	Gyeonggi
	Indeogwon Firsbiel	871	Gyeonggi		Gwanjeo Prugio Central Park	660	Daejeon
	Grand Le Pied	749	Daejeon		Etc.	2,572	-
	Sihwa MTV Prugio The Ocean	400	Gyeonggi	Total		16,014	
	Etc.	491	_				

