

# Investor Relations 2022 3Q

An aerial photograph of the Iraq Al Faw Breakwater, a long, curved stone structure extending into the blue sea. A small red lighthouse is visible on the breakwater. The sky is clear and blue.

Great  
Possibility

Iraq Al Faw Breakwater | The world's longest breakwater with a total length of 15.5 km  
Awarded 1st prize for this year's civil structures at Korean Society of Civil Engineers in 2021

## Disclaimer

The financial data included is based on K-IFRS consolidated basis and prior to external audit, it is subject to change.

This presentation is provided only as a reference material.

Daewoo Engineering & Construction assumes no responsibility for investment decisions.

We trust your investment decisions will be based on your own independent judgement.

# Contents

## **01 3Q Business Highlights**

**New Orders / Order Backlogs / Sales Revenue / Gross Profit / Operating Profit**

**Summary of Financial Statement**

## **02 Business Plan Achievement rate**

**New Orders / Revenue**

**Housing Pre-sale / 2022 Housing Pre-sale Performace and Plan**

# — 3Q Business Highlights —

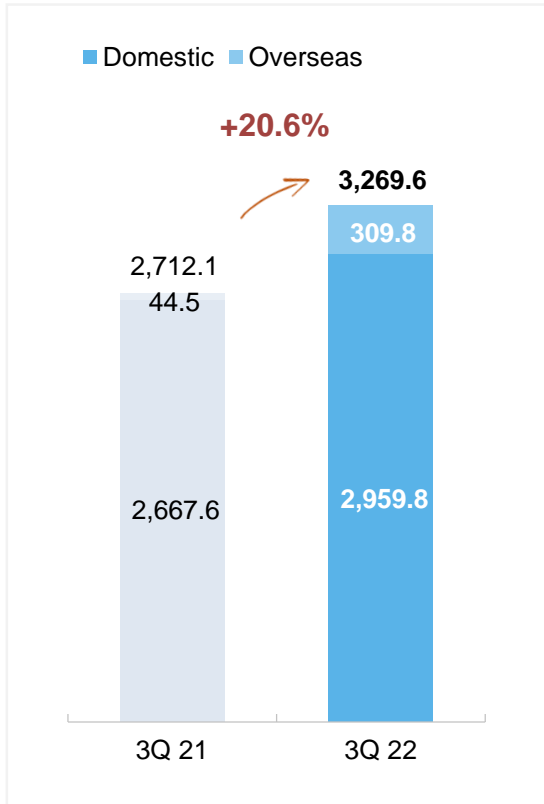
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# New Orders

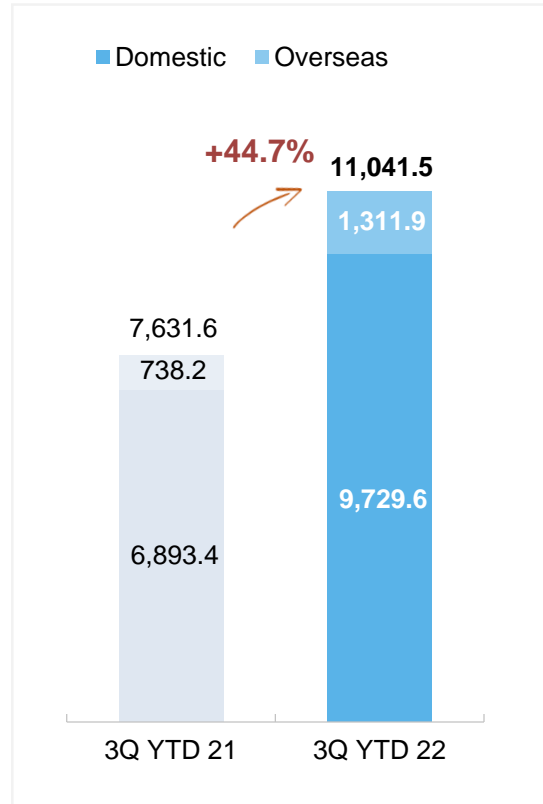
22.3Q Accumulated New Orders 11.04 trillion won

(Unit : KRW bn)

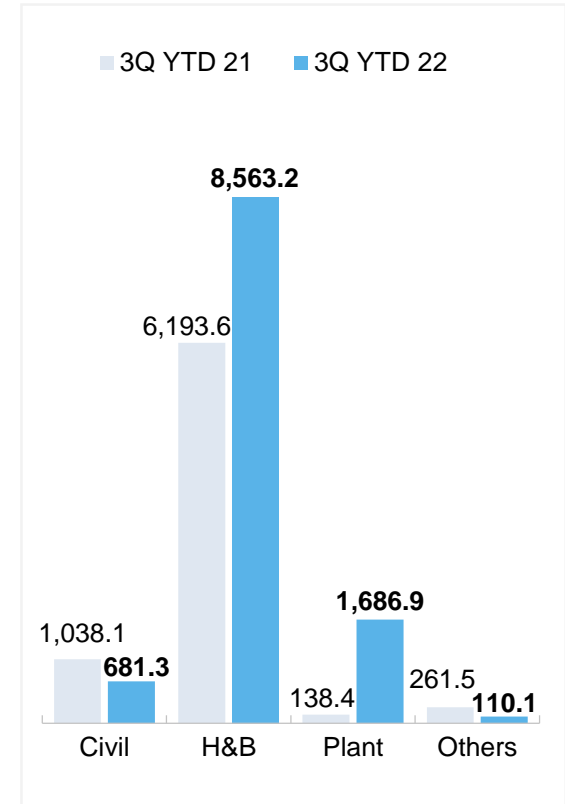
### 3Q New Orders



### 3Q YTD New Orders



### Breakdown by Business Type



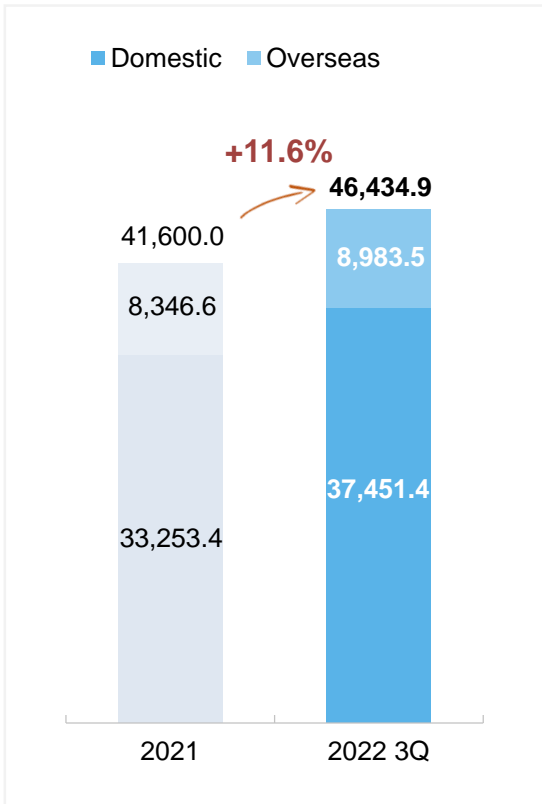
\*H&B : Housing & Building  
\*Others : Subsidiaries & etc.

# Order Backlogs

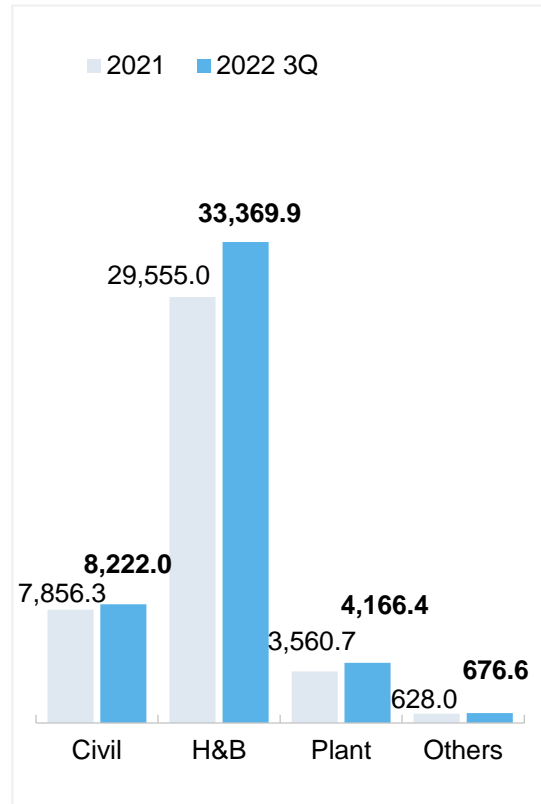
22.3Q Order Backlogs 46.4 trillion won

(Unit : KRW bn)

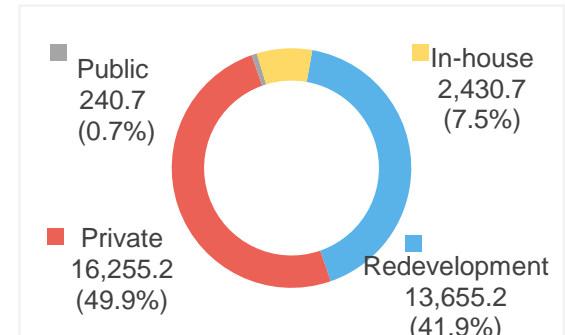
## Order Backlogs



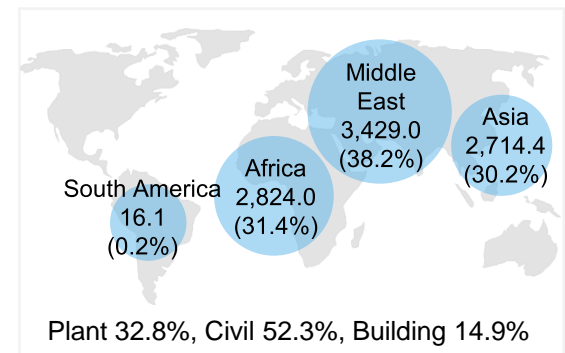
## Breakdown by Business Type



## Domestic H&B Backlogs Breakdown



## Overseas Backlogs Breakdown

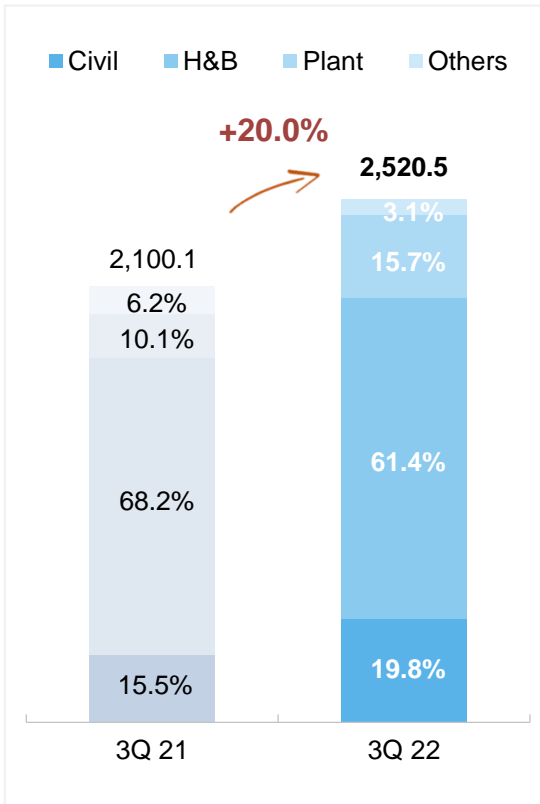


# Sales Revenue

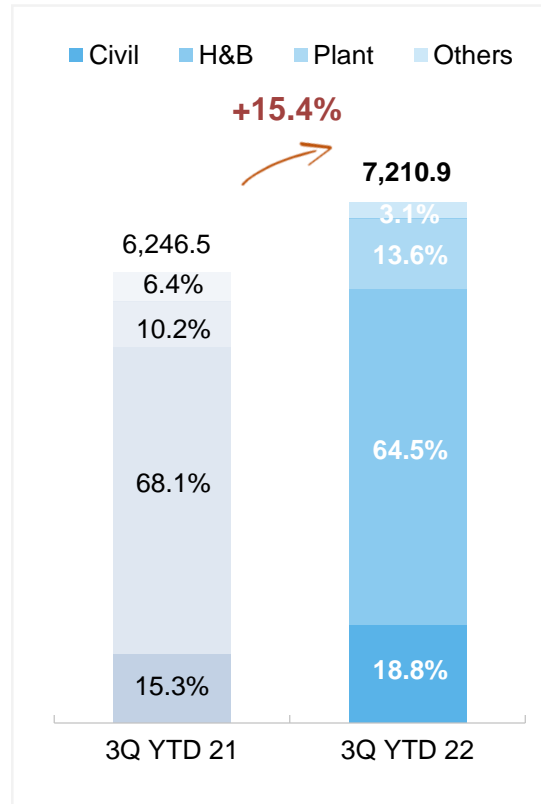
22.3Q Accumulated Sales Revenue 7.21 trillion won

(Unit : KRW bn)

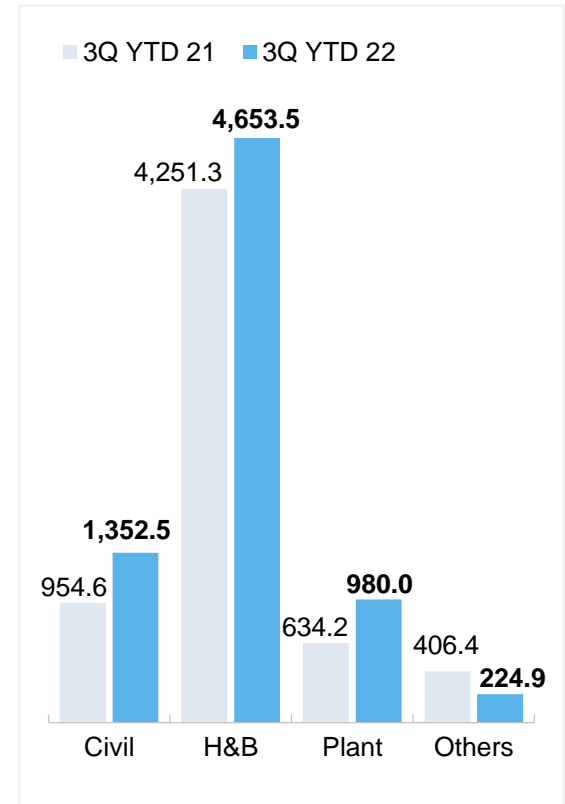
### 3Q Sales Revenue



### 3Q YTD Sales Revenue



### Breakdown by Business Type

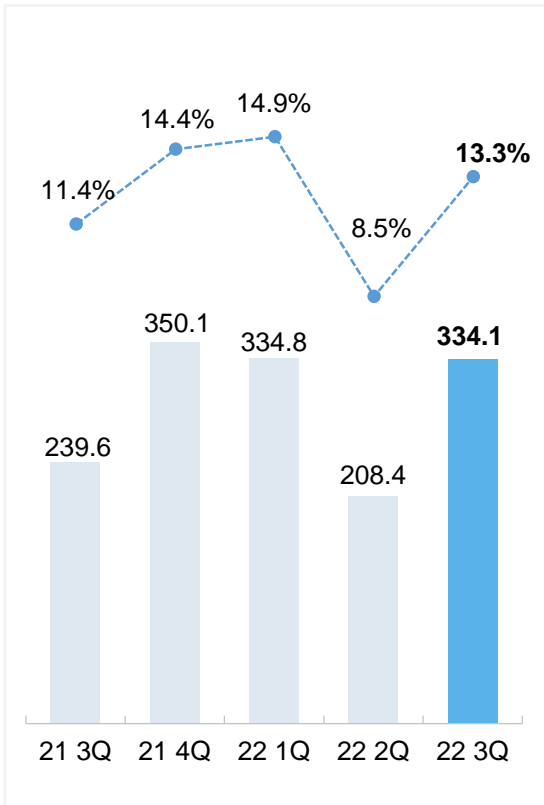


# Gross Profit

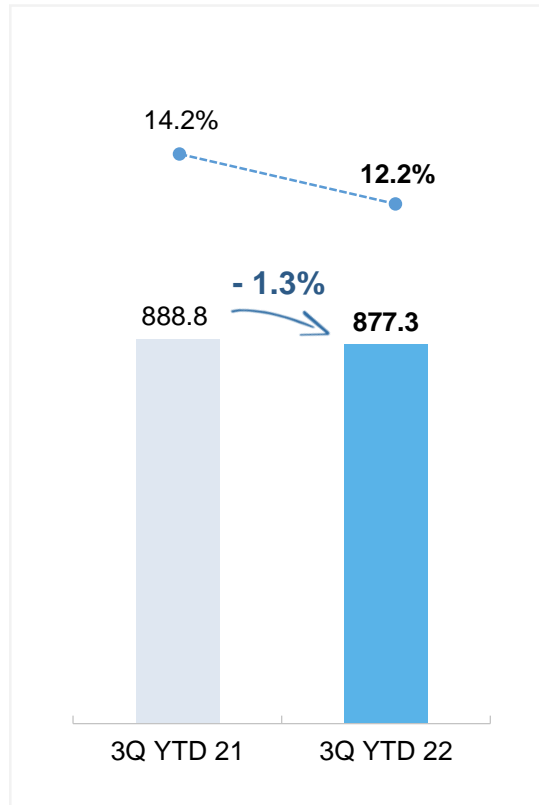
22.3Q Accumulated Gross Profit 877.3 billion won

(Unit : KRW bn)

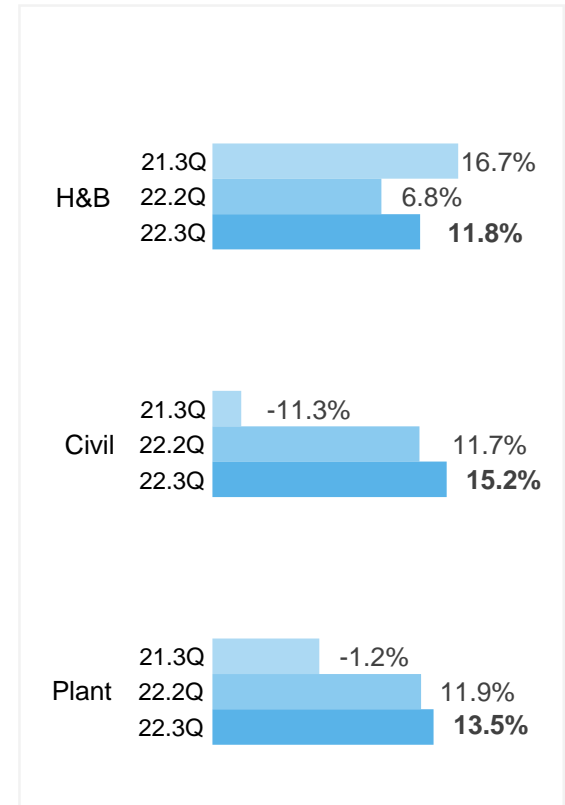
### 3Q Gross Profit & GPM



### 3Q YTD Gross Profit & GPM



### Breakdown by Business Type



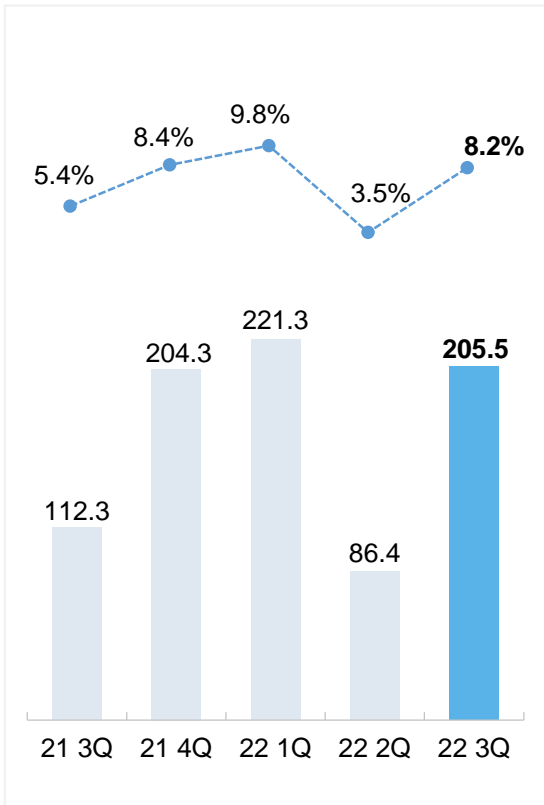


# Operating Profit

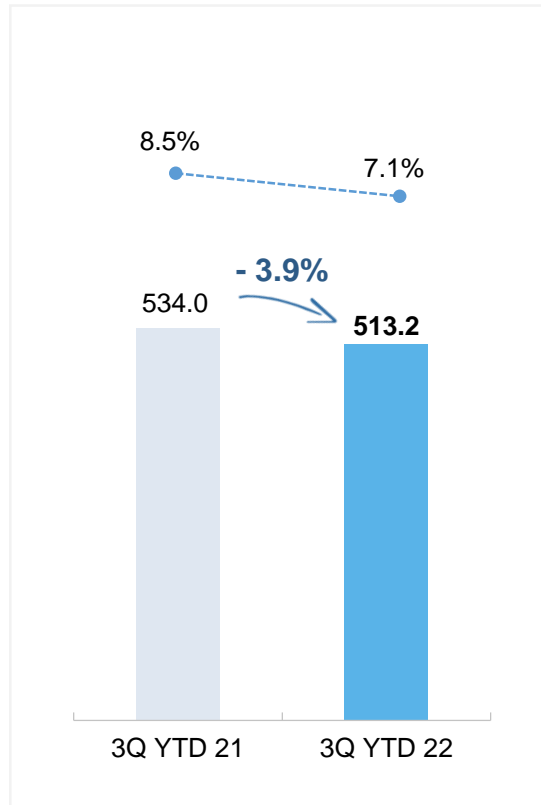
2022 3Q Accumulated Operating Profit 513.2 billion won

(Unit : KRW bn)

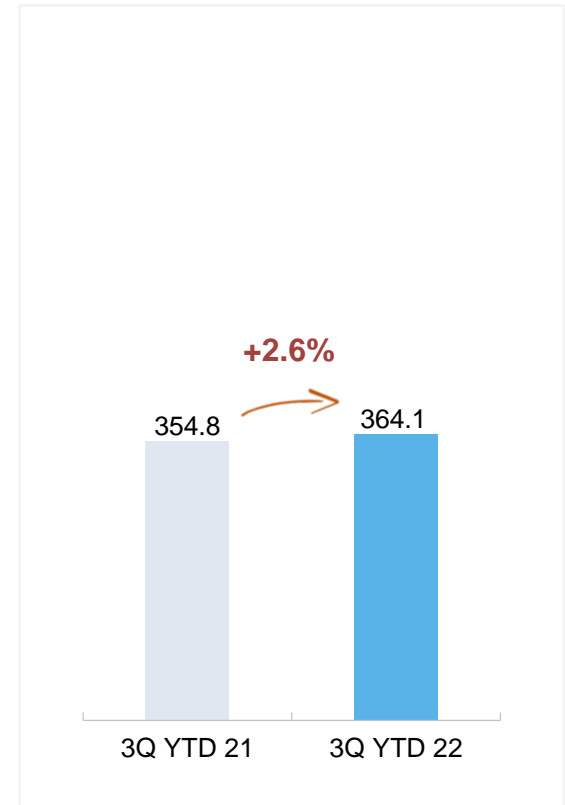
### 3Q Operating Profit & OPM



### 3Q YTD Operating Profit & OPM



### 3Q YTD SG&A Expenses



## Summary of Financial Statement

(Unit : KRW bn)

### Income Statement

Account	2021 3Q	2022 3Q
Sales Revenue	6,246.5	7,210.9
Gross Profit	888.8	877.3
Gross Profit Margin	14.2%	12.2%
Operating Profit	534.0	513.2
Operating Profit Margin	8.5%	7.1%
Other non-operating Income and Expenses	-14.0	27.7
Finance Income and Costs	-12.8	-0.2
Pre-tax Profit	507.2	540.7
Net Profit	376.3	396.4
Net Profit Margin	6.0%	5.5%

### Balance Sheet

Account	2021	2022 3Q
Total Assets	10,458.0	11,224.0
Current Assets	7,148.9	7,998.7
Cash & Cash Equivalents	1,061.0	1,140.8
Financial Instrument Assets	1,199.8	1,091.6
Total Liabilities	7,241.6	7,485.9
Current Liabilities	5,049.0	5,559.5
Borrowing	1,504.7	1,661.0
Lease Liabilities	444.5	412.9
Total Equity	3,216.4	3,738.1
Account	2021	2022 3Q
Debt Ratio	225.1%	200.3%
PF Loan Guarantee	434.1	1,172.6
Un-started PF Balance	243.1	949.6

# — Business Plan Achievement —

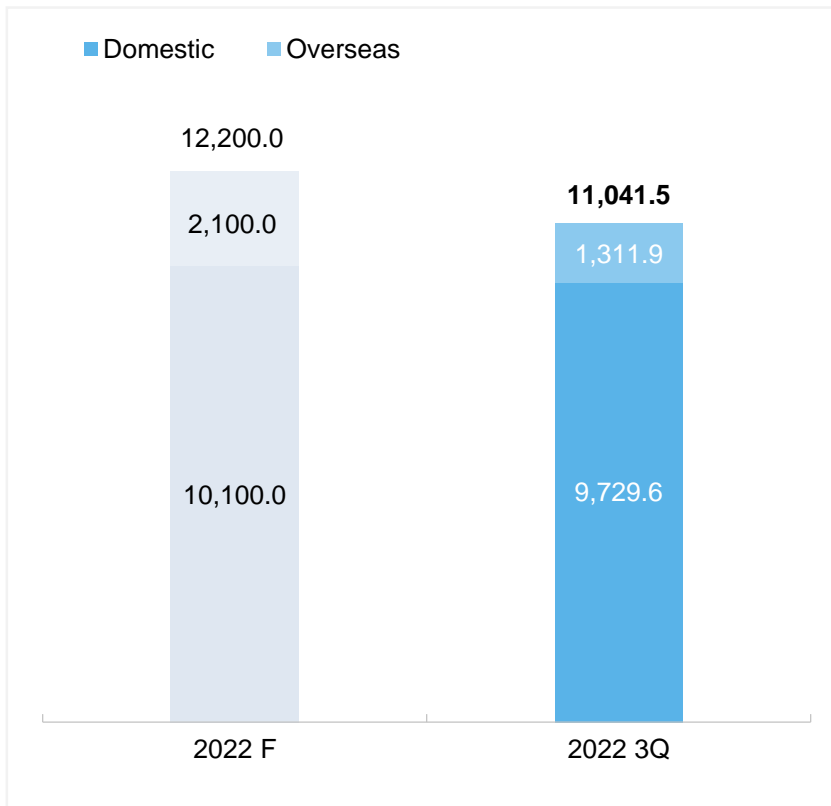
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# New Orders

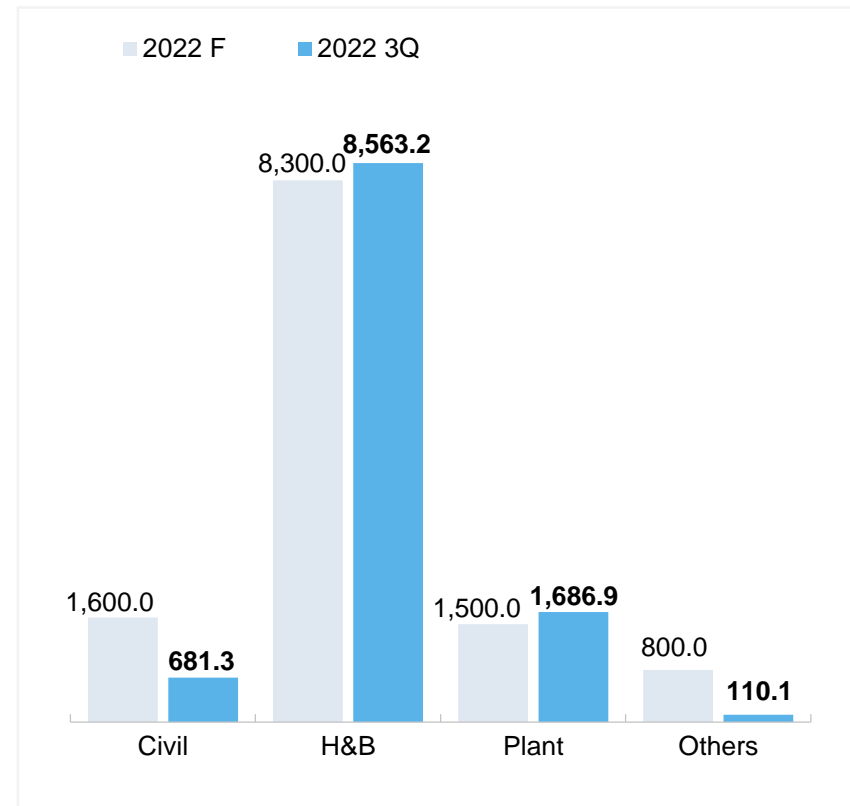
2022 Achievement rate **90.5%** (Domestic 96.3%, Overseas 62.5%)

(Unit : KRW bn)

2022 Achievement



Achievement by Business Type

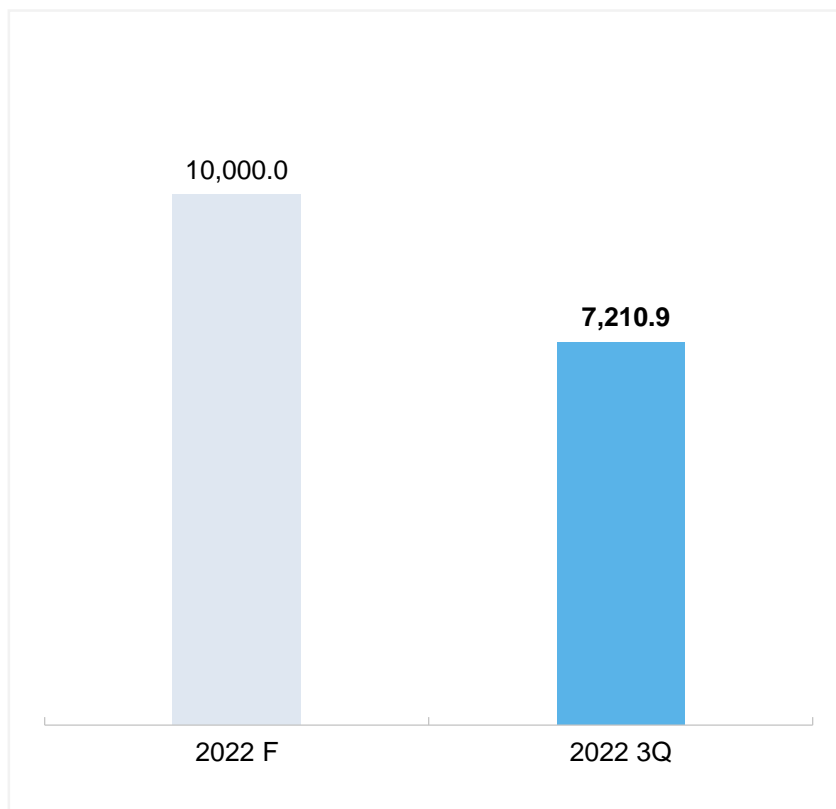


# Sales Revenue

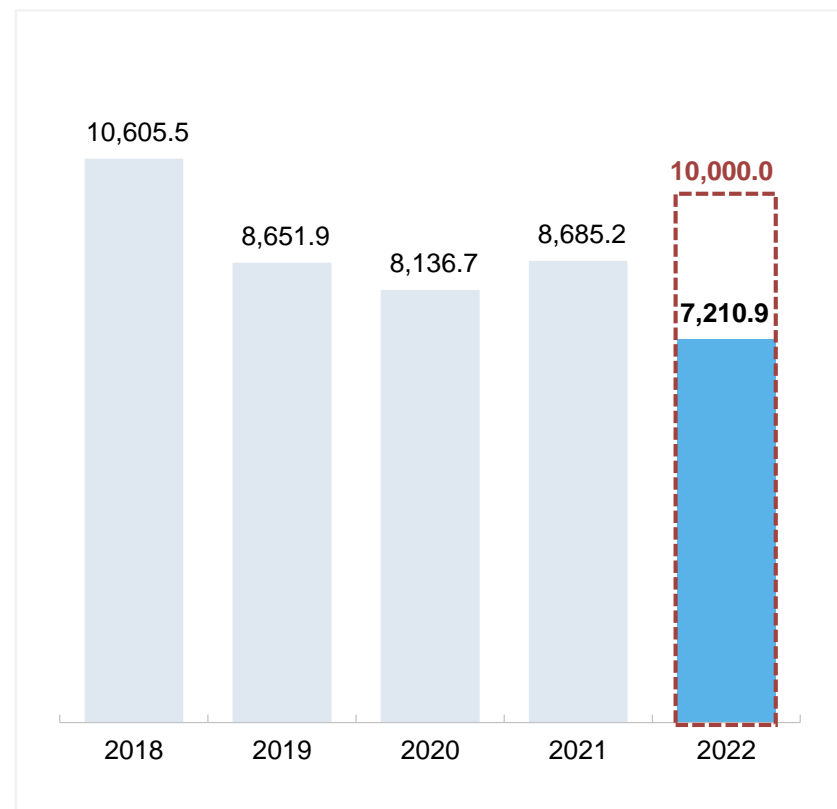
2022 Achievement rate **72.1%**

(Unit : KRW bn)

2022 Achievement



Past Sales Revenue

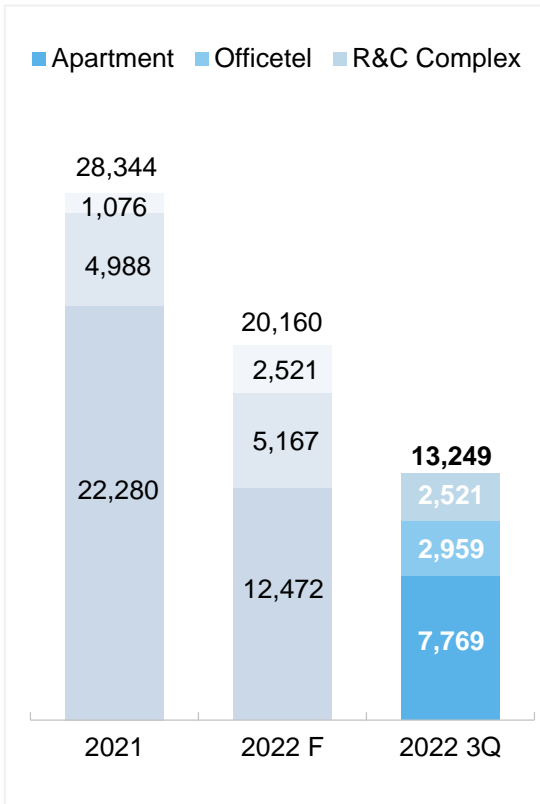


# Housing Pre-Sale

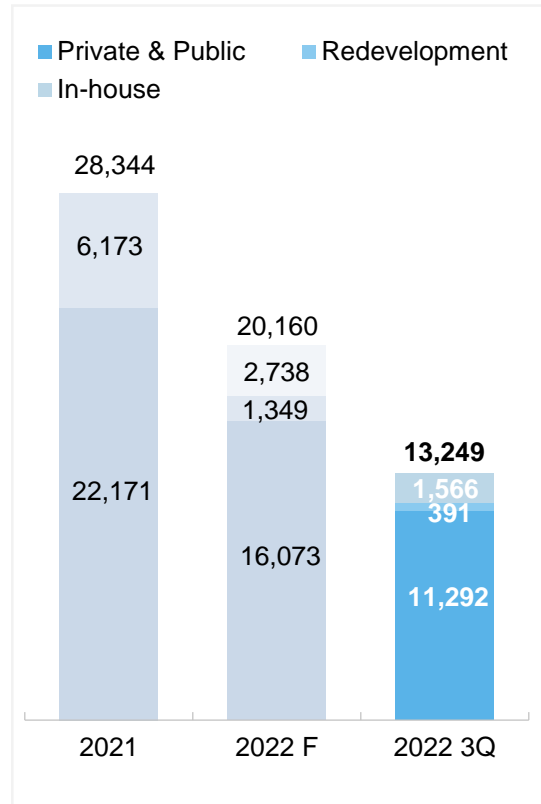
2022 Achievement rate **65.7%**

(Unit : KRW bn)

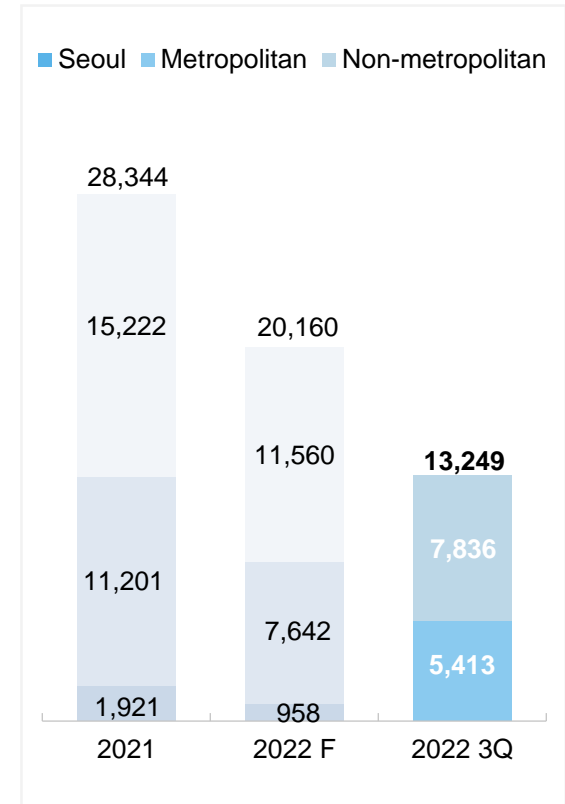
### Breakdown by Housing Type



### Breakdown by Supply Type



### Breakdown by Region



## 2022 Housing Pre-sale Performance and Plan

Term	PJ Name	Unit	Location	Term	PJ Name	Unit	Location
1Q	Dalseo Prugio Signature	993	Daegu	3Q	Gwangyang Prugio Centerpark	992	Jeolla
	Jije Station Prugio Eliarts	812	Gyeonggi		Baekun Lake Prugio	842	Gyeonggi
	Etc.	1,248	-		Pohang Prugio Marinecity	678	Gyeongsang
2Q	West Chungju Prugio The First	1,169	Chungcheong		Eumseong Prugio Markver	644	Chungcheong
	Eumseong Prugio Centerpeak	875	Chungcheong		Etc.	1,149	-
	Yeongtong Prugio Trecentis	796	Gyeonggi		Yangju Stn Prugio The Edition	1,172	Gyeonggi
	Yeongtong Prugio Finever	770	Gyeonggi	Daejeon Dunsan O/T	832	Daejeon	
	Unjeong Prugio Parkline	664	Gyeonggi	4Q	Jinju Innocity Prugio Firstcity	792	Gyeongsang
	Etc.	1,617	-	Eco Delta City Prugio Lynn	709	Busan	
				Total			
						20,160	

