

Investor Relations Q3 2024



Disclaimer

The financial data included is based on K-IFRS consolidated basis and prior to external audit, it is subject to change.

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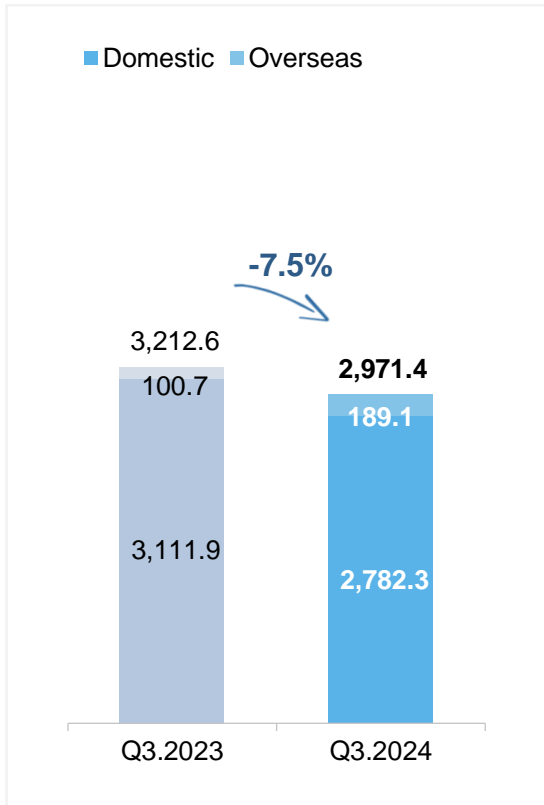
— Q3 Business Highlights —

New Orders

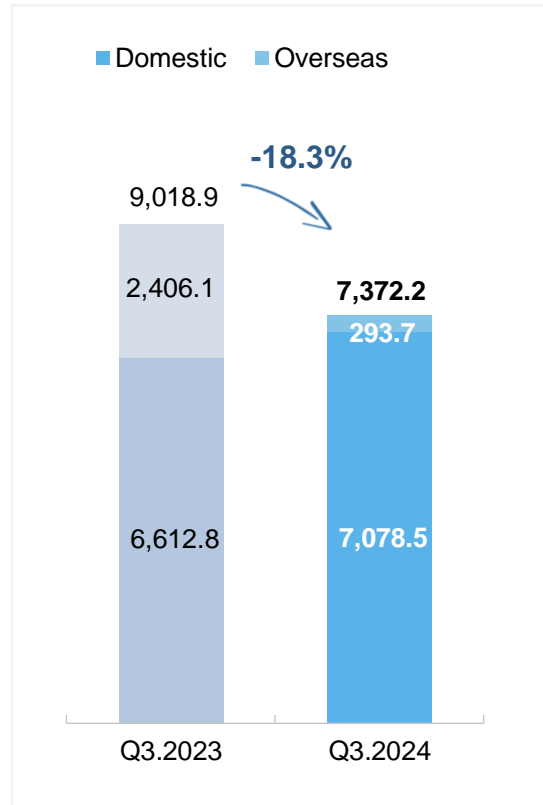
Accumulated New Orders as of Q3.24 : 7.37 trillion won

(Unit : KRW bn)

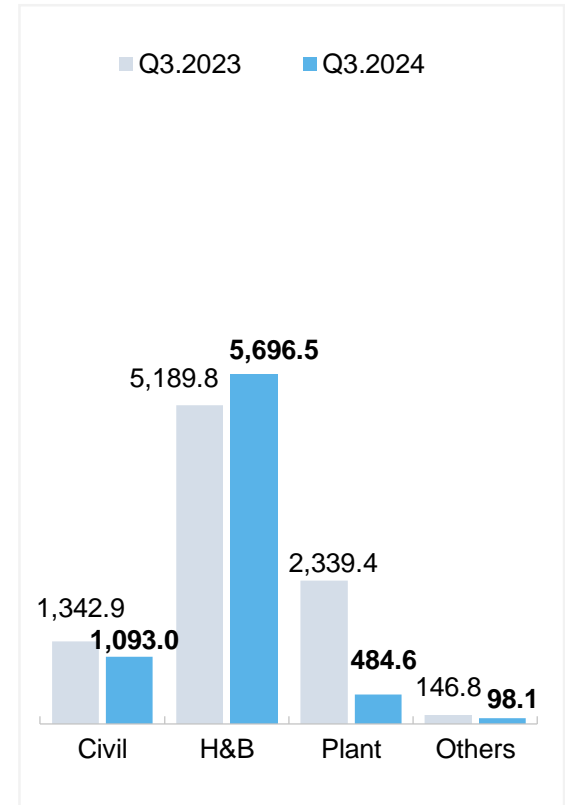
New Orders in Q3



Accumulated New Orders



Breakdown by Business Type

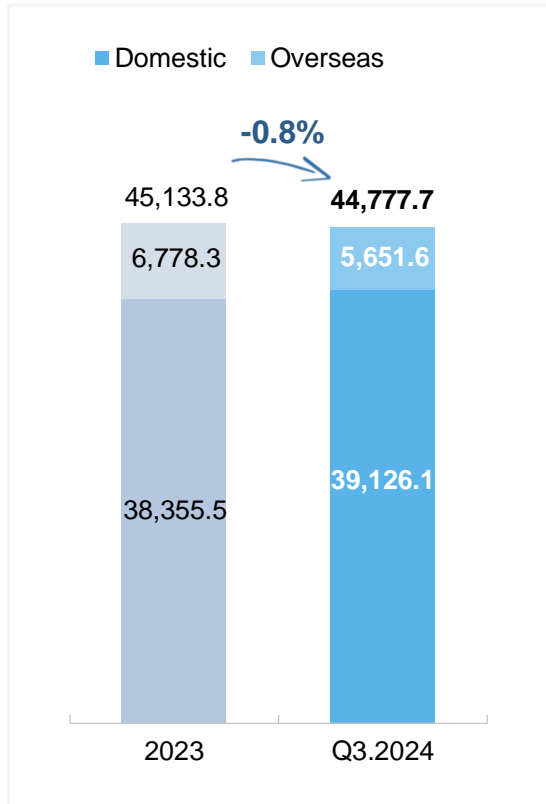


Order Backlogs

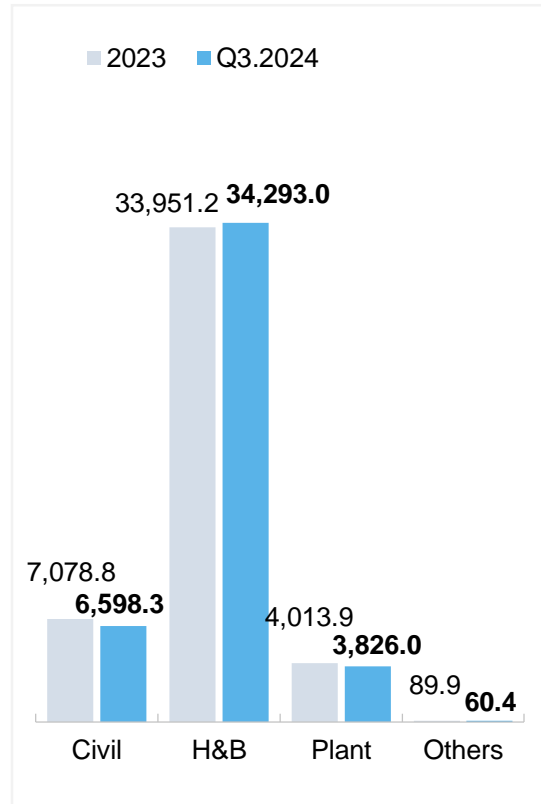
Order Backlogs as of Q3.24 : 44.78 trillion won

(Unit : KRW bn)

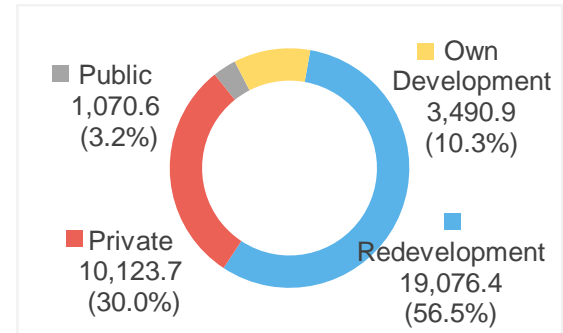
Order Backlogs



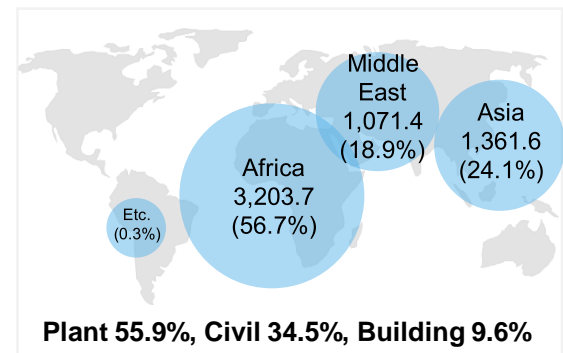
Breakdown by Business Type



Domestic H&B Backlogs Breakdown



Overseas Backlogs Breakdown

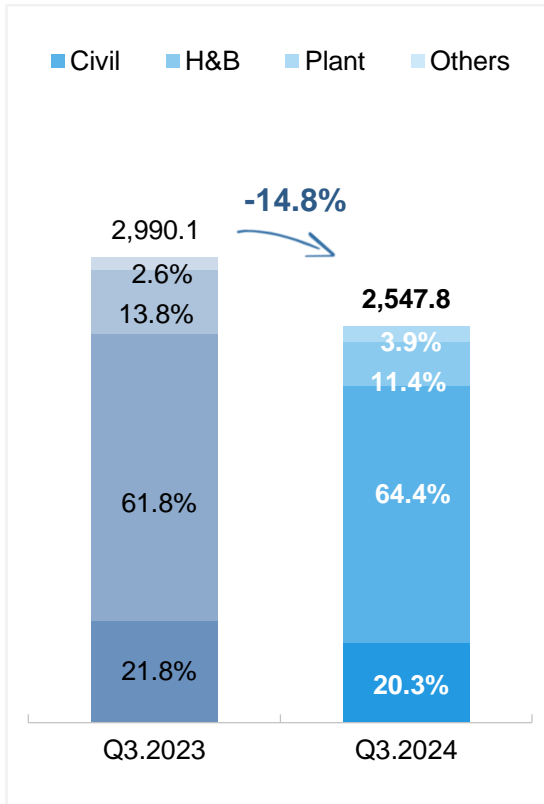


Sales Revenue

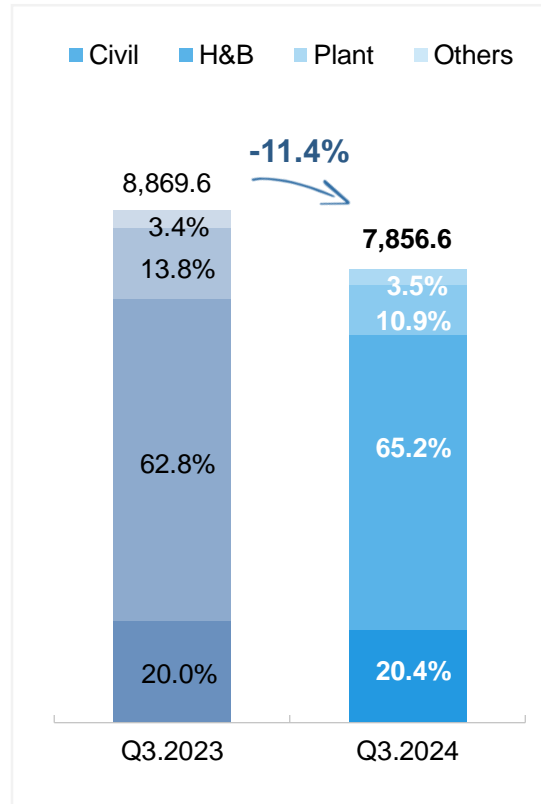
Accumulated Sales Revenue as of Q3.24 : 7.86 trillion won

(Unit : KRW bn)

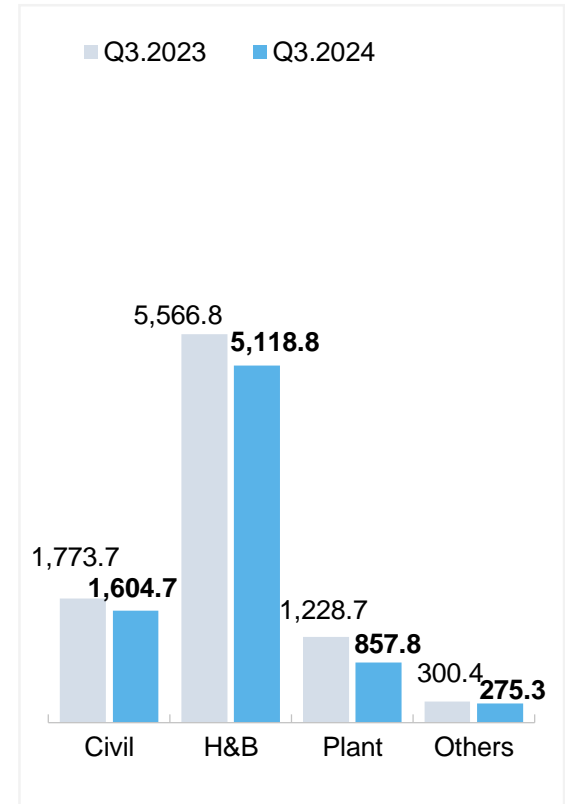
Sales Revenue in Q3



Accumulated Sales Revenue



Breakdown by Business Type

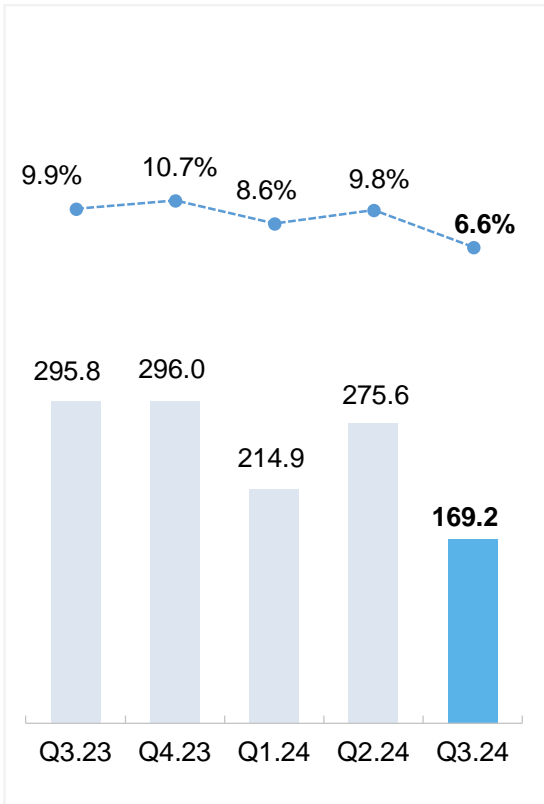


Gross Profit

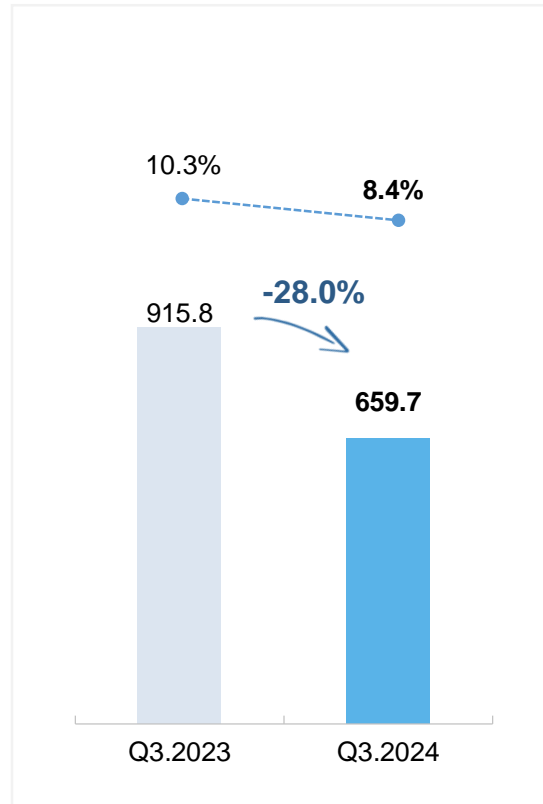
Accumulated Gross Profit as of Q3.24 : 659.7 billion won

(Unit : KRW bn)

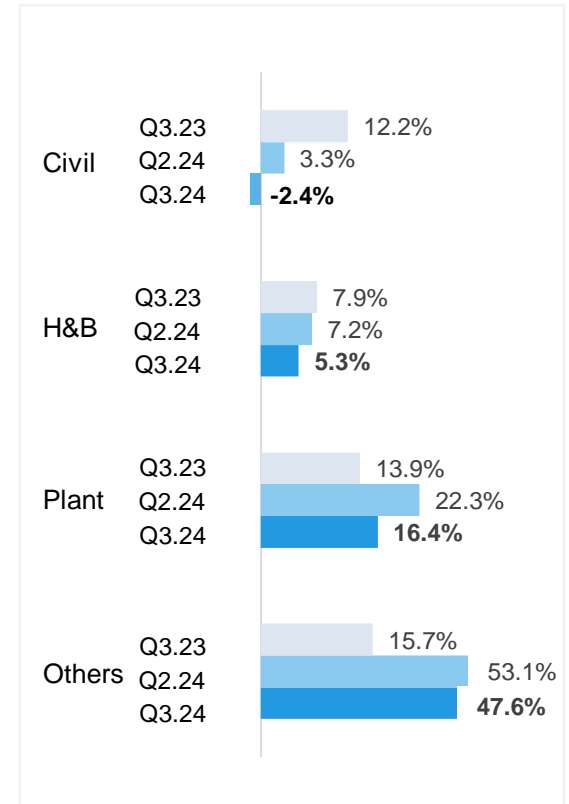
Quarterly Gross Profit & GPM



Accumulated Gross Profit & GPM



Breakdown by Business Type

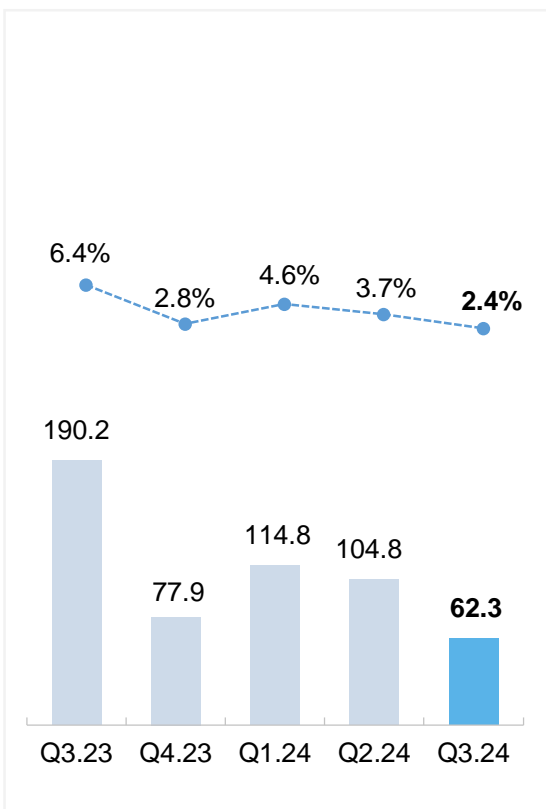


Operating Profit

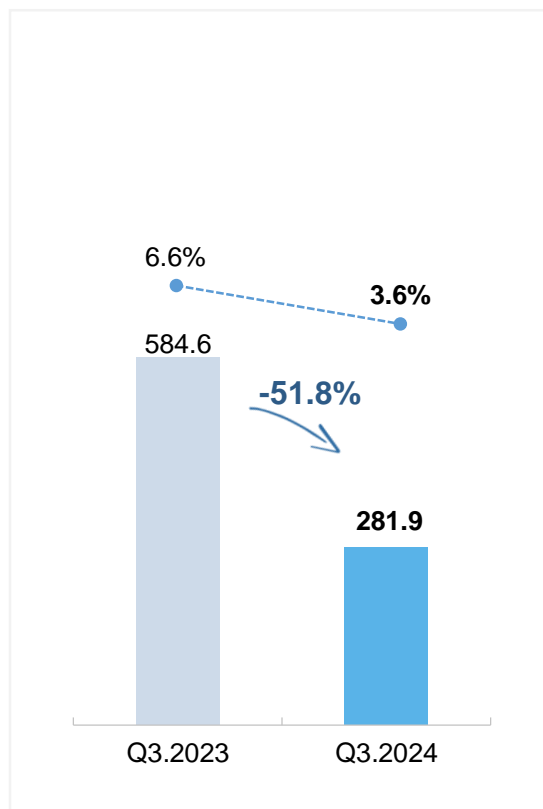
Accumulated Operating Profit as of Q3.24 : 281.9 billion won

(Unit : KRW bn)

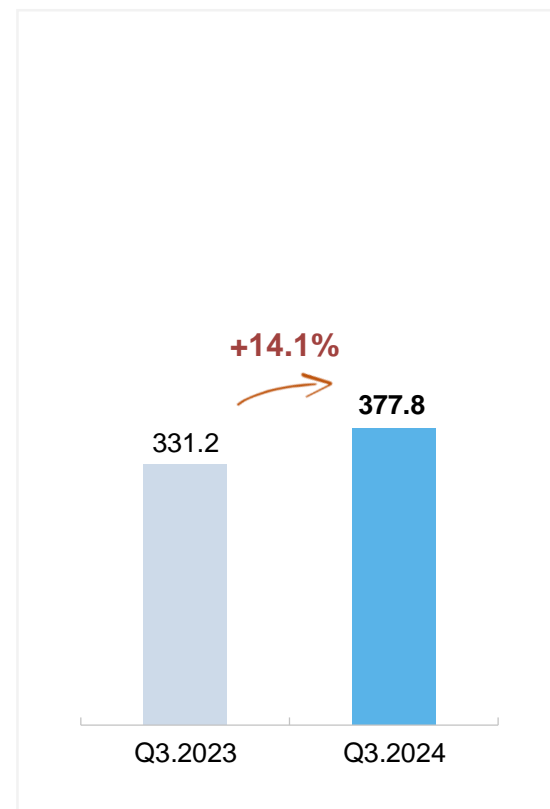
Quarterly Operating Profit & OPM



Accumulated Operating Profit & OPM



Accumulated SG&A Expenses



Summary of Financial Statement

(Unit : KRW bn)

Income Statement

Account	Q3.2023	Q3.2024
Sales Revenue	8,869.6	7,856.6
Gross Profit	915.8	659.7
Gross Profit Margin	10.3%	8.4%
Operating Profit	584.6	281.9
Operating Profit Margin	6.6%	3.6%
Other non-operating Income and Expenses	17.9	85.8
Finance Income and Costs	-17.0	-37.3
Pre-tax Profit	585.5	330.4
Net Profit	412.2	228.3
Net Profit Margin	4.6%	2.9%

Balance Sheet

Account	2023	Q3.2024
Total Assets	11,243.1	12,325.5
Current Assets	8,021.1	9,145.9
Cash & Cash Equivalents	981.6	987.7
Financial Instrument Assets	697.1	718.1
Total Liabilities	7,181.2	8,161.7
Current Liabilities	5,033.5	4,929.9
Borrowing	2,340.2	3,563.1
Lease Liabilities	364.6	326.7
Total Equity	4,061.9	4,163.8
Account	2023	Q3.2024
Debt Ratio	176.8%	196.0%
PF Loan Guarantee	1,054.1	1,091.3
Un-started PF Balance	679.3	548.3

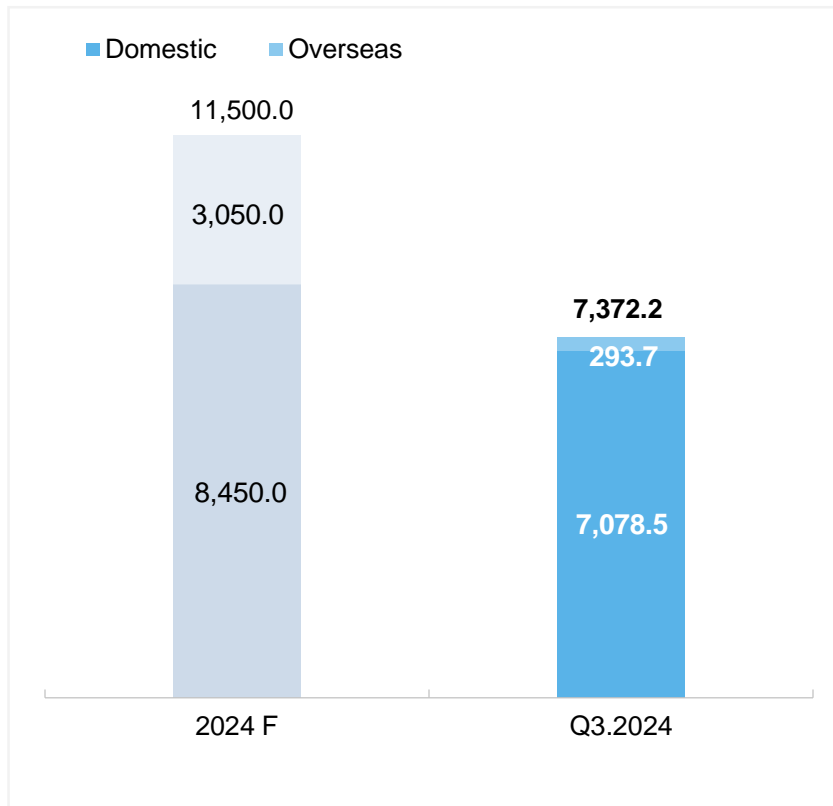
— Business Plan Achievement Rate —

New Orders

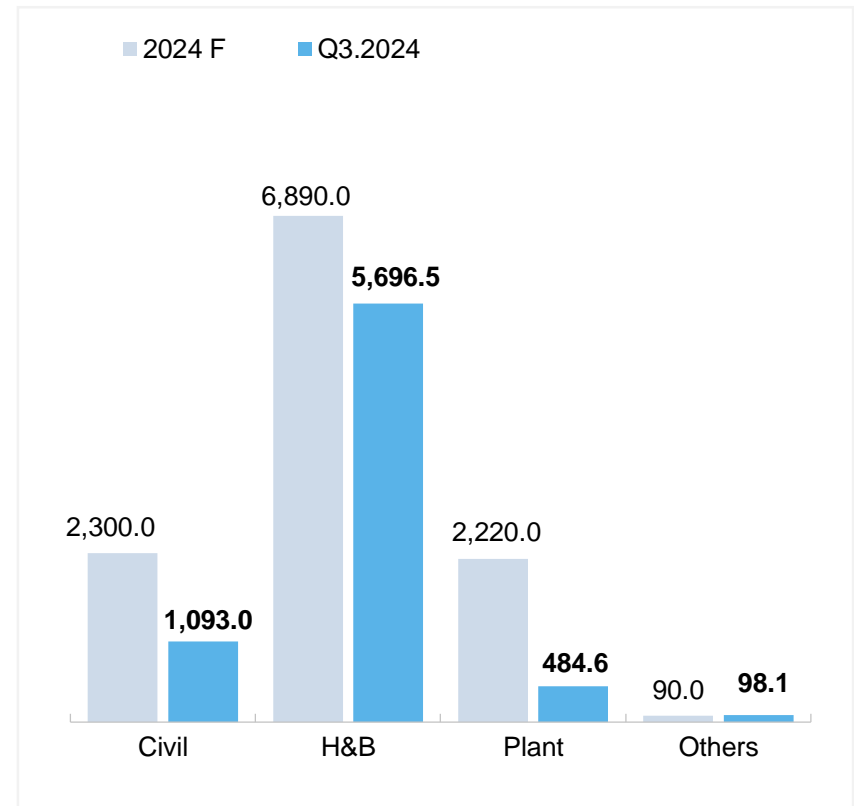
2024 Achievement rate **64.1%** (Domestic 83.8%, Overseas 9.6%)

(Unit : KRW bn)

2024 Achievement



Achievement by Business Type

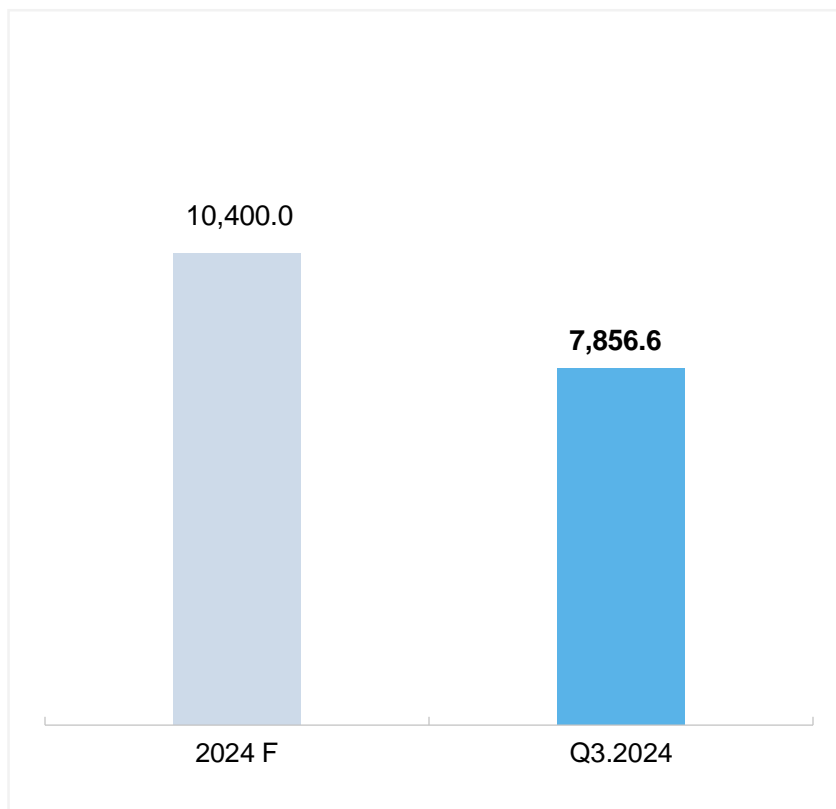


Sales Revenue

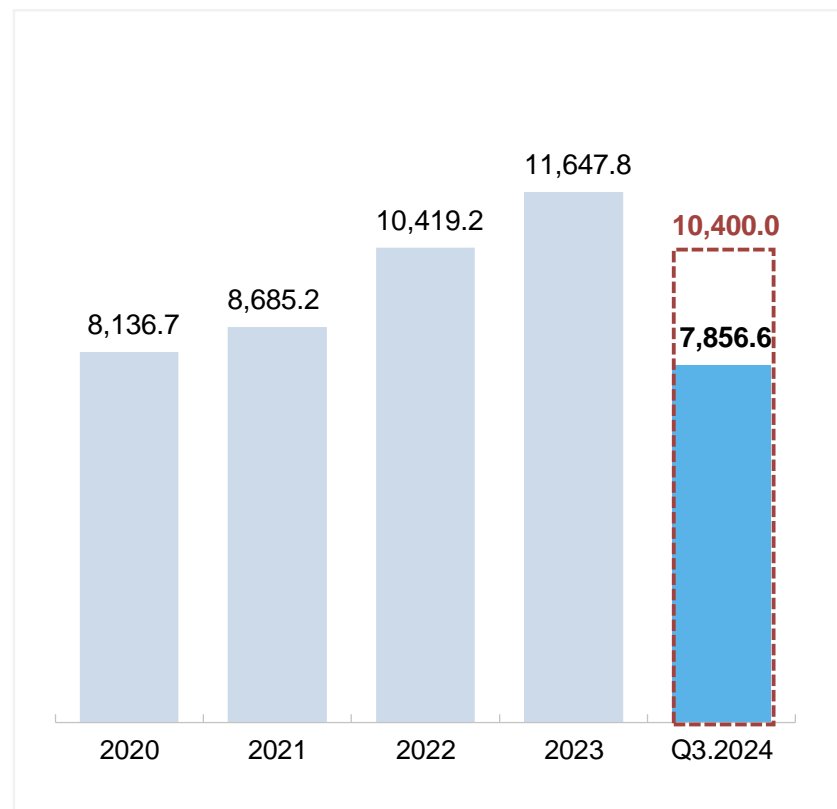
2024 Achievement rate **75.5%**

(Unit : KRW bn)

2024 Achievement



Sales Revenue by year

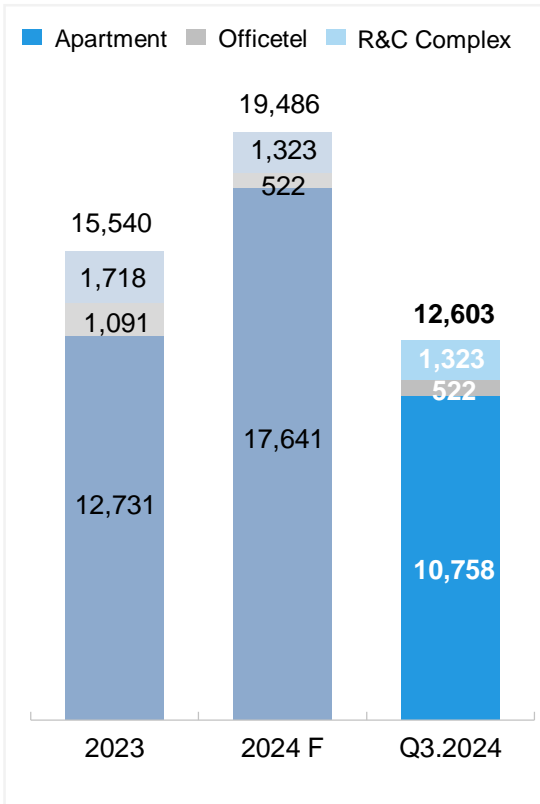


Housing Pre-Sale

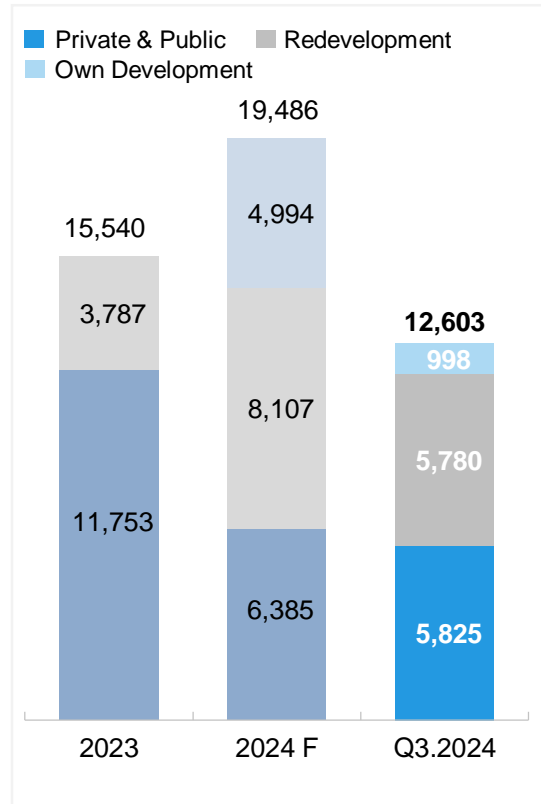
2024 Achievement rate **64.7%**

(Unit : Household)

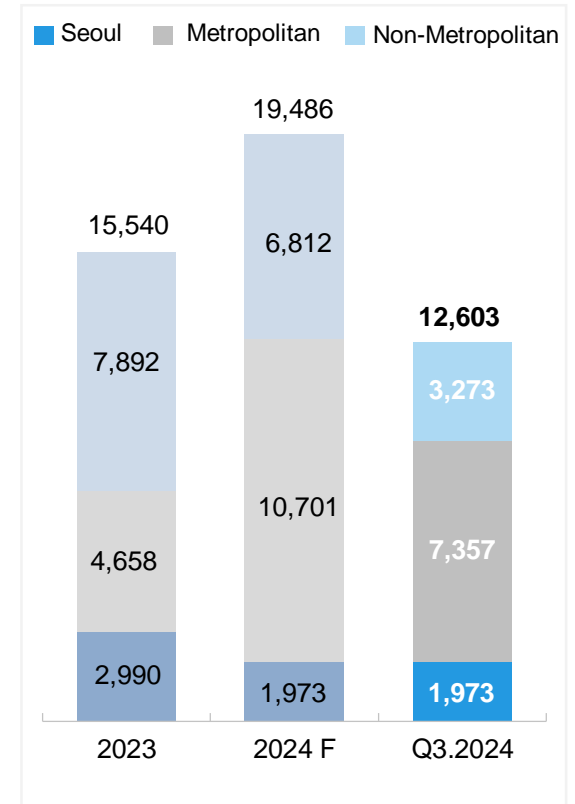
Breakdown by Housing Type



Breakdown by Supply Type



Breakdown by Region



2024 Housing Pre-sale Performance and Plan

Term	PJ Name	Unit	Location	Term	PJ Name	Unit	Location
Q1	Songnae Stn Prugio Centbien	1,045	Gyeonggi	Q3	Yongin Prugio One Cluster	1,681	Gyeonggi
	Pyeongtaek Prugio Centerfine	851	Gyeonggi		Prugio Radieuse Park	1,637	Seoul
	Baekwoon Lake Prugio	325	Gyeonggi		Doan Prugio The Adel 29BL, 31BL	1,134	Daejeon
	Etc.	357	-		Samsung Stn Heristone(Union)	921	Gyeonggi
Q2	Geumjeong Stn Prugio Grand Bleu	1,072	Gyeonggi	Etc.	336	-	
	Blanc Summit 74	998	Busan	Q4	Tangjeong Prugio Center Park(C1BL)	1,416	Chungcheong
	Wonju Prugio The Central	901	Gangwon		Yangju Stn Prugio Centerpark	1,172	Gyeonggi
	Samsung Stn Heristone	823	Gyeonggi		Braincity Prugio	995	Gyeonggi
	Etc.	522	-		Busan Anrak1 District Reconstruction(Union)	993	Busan
			Inha Univ Stn Prugio Edufore		764	Incheon	
						1,543	-
Total						19,486	

